REPORT AND CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

CONTENTS

| | <u>Page</u> |
|---|-------------|
| Board of Directors and Professional Advisers | 1 |
| Declaration of the Members of the Board of Directors and the person responsible for the preparation of consolidated financial statements of the Company | 2 |
| Board of Directors' Report | 3 - 10 |
| Independent Auditors' Report | 11 & 12 |
| Consolidated statement of comprehensive Income | 13 & 14 |
| Consolidated statement of financial Position | 15 |
| Consolidated statement of changes in Equity | 16 |
| Consolidated statement of cash Flows | 17 & 18 |
| Notes to the consolidated and financial statements | 19 - 106 |

BOARD OF DIRECTORS AND PROFESSIONAL ADVISERS

Board of Directors Sp. N. Filaretos, Chairman

G. A. Georgiou, Managing Director

M. P. Economides, General Manager

(retired on 31 August 2012)

Ch. C. Giampanas

A. M. Michaelides

L. A. Papagarifallou

Dr. A. K. Kritiotis

I. S. Monastiriotis

Secretary L. A. Papalambrianou

Legal Advisers Chrysafinis and Polyviou

Independent Auditors KPMG Limited

Registered office Corner of Chilonos & Gladstonos Street,

Stylianou Lena Square, Nicosia

Head office Alpha Bank Building

3, Lemesos Avenue

Nicosia

DECLARATION OF THE MEMBERS OF THE BOARD OF DIRECTORS AND THE PERSON RESPONSIBLE FOR THE PREPARATION OF THE CONSOLIDATED FINANCIAL STATEMENTS

In accordance with Article 9 sections (3)(c) and (7) of the Transparency Requirements (Traded Securities in Regulated Markets) Law of 2007 ("Law") we, the members of the Board of Directors and the Company's person responsible for the consolidated financial statements of the Group of Alpha Bank Cyprus Limited for the year ended 31 December 2012, confirm that, to the best of our knowledge:

- a) the annual consolidated financial statements which are presented on pages 13 to 106:
 - (i) were prepared in accordance with International Financial Reporting Standards as adopted by the European Union and in accordance with the provisions of Article 9 section (4) of the Law, and
 - (ii) give a true and fair view of the assets and liabilities, the financial position and the profit or losses of the Group Alpha Bank Cyprus Limited, and
- b) the Directors' report gives a fair review of the developments and the performance of the business as well as the financial position of the Group Alpha Bank Cyprus Limited together with a description of the principal risks and uncertainties which they are facing.

Members of the Board of Directors and person responsible of the Company's consolidated financial statements

Sp. N. Filaretos – Chairman

G. A. Georgiou – Managing Director

Ch. C. Giampanas – Board Member

A. M. Michaelides – Board Member

L. A. Papagarifallou – Board Member

Dr. A. K. Kritiotis – Board Member

I. S. Monastiriotis – Board Member

L. Skaliotis – Head of Financial Control Division

Nicosia, 26 April 2013

BOARD OF DIRECTORS' REPORT

The Board of Directors of Alpha Bank Cyprus Limited (the "Company") presents to the members its annual report and the audited consolidated financial statements of the Group for the year ended 31 December 2012.

PRINCIPAL ACTIVITIES

During 2012, the Group continued to conduct full banking oprations by providing a wide range of banking and financial services.

The Company is a subsidiary of Alpha Bank S.A., which is registered in Greece. The Company is the parent company of the Group Alpha Bank Cyprus Limited. The subsidiaries of the Company are Alpha Trustees Limited and Alpha Insurance Limited. At 31 December 2012, Alpha Insurance Limited was sold to a company of the Group of Alpha Bank S.A.

Details of the subsidiaries are shown in note 39 of the consolidated financial statements.

EXAMINATION OF DEVELOPMENT, POSITION AND PERFORMANCE OF ACTIVITIES

Key financial figures

| | Change | 01.01.2012- 31.12.2012 | 01.01.2011- 31.12.2011 |
|--|-------------|---------------------------|---------------------------|
| | % | € | € |
| Profits from operations | (18,93)% | 159.200.582 | 196.364.586 |
| (Losses)/profit for the year | (1.260,34)% | (31.185.986) | 2.687.654 |
| (Losses)/profits per share | (1.323,24)% | (22,63) σεντ | 1,85 σεντ |
| Key Financial Information | | | |
| | Change % | 31.12.2012 € | 31.12.2011 € |
| Loans and advances to customers Deposits from customers excluding bond | (12,65)% | 3.736.955.351 | 4.278.300.036 |
| clientele | 0,38% | 2.600.672.038 | 2.590.710.996 |
| Equity | (4,34)% | 504.774.955 | 527.694.461 |

The Group of Alpha Bank Cyprus Limited, in 2012 incurred losses of € 31,2m. compared with €2,7m. profits in the year 2011. The deterioration in the results reflects the continued deterioration in the business environment.

Profits from operations have declined 18.93% compared with the previous year, mainly due to the decrease in interest margin and a decrease in net loans. The decrease in operating profits is counterbalanced by a gain of €7m. from the sale of its shareholding in the share capital of Alpha Insurance Limited and its results from the operations of this year. Operating expenses remained on the same level as in 2011.

BOARD OF DIRECTORS' REPORT (cont.)

REVIEW OF DEVELOPMENT, POSITION AND PERFORMANCE OF ACTIVITIES (cont.)

Key Financial Information (cont.)

The losses for the year are a result of increased provisions to cover credit risk since, due to the deterioration of the quality of the loan portfolio, it is necessary to increase the amount of impairment provisions.

FINANCIAL RESULTS

The Group's results are presented in the income statement on page 13 of the consolidated financial statements

The losses for the year attributable to owners amounted to \in 31.571.180 (2011: profit \in 2.580.835).

DIVIDEND

The Directors do not recommend the payment of dividend for the year 2012 (2011: €zero).

RISK MANAGEMENT

Risk is considered any financial or other factor that creates a possibility of future decreases in the profitability of the Company.

The main risks inherent to the range of the Group's business are credit risk, market risk (mainly interest rate and foreign exchange risk), liquidity risk, operational risk and compliance risk.

Detailed description of the risks and their management is described in note 45 of the consolidated financial statements.

CAPITAL ADEQUACY - INDEPENDENT DIAGNOSTIC TESTING

Following the request of Cyprus for financial support from the International Monetary Fund, the European Commission and the European Central Bank, Alpha Bank Cyprus Limited has been included in the banks participating in an independent diagnostic testing, which was part of the evaluation of the Banking Sector of the country.

The audit, which was awarded to the company PIMCO Europe Limited in collaboration with the auditing firm Deloitte, aimed, amongst others, in determining the capital needs of each bank based on a basic and an adverse macroeconomic scenario for the next three years.

The results of this review have been brought to the attention of the Steering Committee, composed of representatives of the Cypriot Authorities and International Organizations involved in the program of financial assistance to Cyprus. With the completion of the process the results have been published on the website of the Central Bank of Cyprus.

The Company believes that the capital needs set out in the above report of a surplus of \in 92m. under the baseline scenario and a deficit of \in 149m. under the adverse scenario is manageable and can be covered through the business plan.

<u>DIRECTORS' REPORT</u> (cont.)

CAPITAL ADEQUACY - ALPHA BANK S.A.

The capital needs of Alpha Bank Group have been identified by the Bank of Greece to €4,571 billion. The Greek Financial Stability Fund (FSF), pursuant to the provisions of N.3864/2010, as applicable, is committed to meet, to the extent that would be required, the above capital needs. In implementing this commitment, the FSF has already provided to Alpha Bank, securities issued by the European Financial Stability Fund, worth €2,942 billion, as advance payment for any participation in the capital support program and issued a certificate which is committed to provide additional capital support to the amount of €1,629 billion.

The Second Extraordinary General Meeting of Shareholders of Alpha Bank S.A., which was held on April 16, 2013, approved the raising of funds by the Bank, pursuant to Law 3864/2010, by increasing the share capital by cash payment and / or by contribution in kind.

FUTURE DEVELOPMENT

The Republic of Cyprus has recently agreed a preliminary memorandum of cooperation with the International Monetary Fund, the European Commission and the European Central Bank to finance its needs, setting out the key points of an economic adjustment program that aims to address financial , fiscal and structural challenges Cyprus is facing. The program includes a series of measures aiming at restructuring the banking sector and structural changes in the economy. These measures include measures to improve or restructure the operation of two of the largest banking institutions in Cyprus.

The Company is not subject to any measures to rehabilitate or restructure its operations. The Company complies with a series of temporary restrictive measures concerning banking transactions and capital movements, such as those issued by the authorities which apply to all financial institutions in the country. The aim of these measures is the smooth operation of all financial institutions and safeguards the stability of the banking system.

The economic crisis and uncertainty about the economy in general result in the risks that the Company is exposed in to have intensified significantly, while at the same time increases the uncertainty on the estimates on the level of future profitability in the medium term.

SHARE CAPITAL

During the year, there was no change in the share capital of the Company.

BRANCHES

The Company is currently comprised of a technologically advanced network of 31 branches and other specialized units which are effectively supported by ATM, Internet Banking and mobile. The number of branches has declined by 4 branches during the year under the policy for containment of operating costs and improving productivity.

<u>DIRECTORS' REPORT</u> (cont.)

ALPHA BANK - EMPORIKI BANK

On 16 October 2012, Alpha Bank S.A. signed with Credit Agricole S.A. an agreement to acquire all shares of Emporiki Bank S.A. Upon receipt of the relevant regulatory approvals, the entire share capital of Emporiki transferred from Crédit Agricole to Alpha Bank S.A. on 1st February 2013. As a result, the Group companies of Alpha Bank S.A. includes Emporiki Bank-Cyprus Limited.

BOARD OF DIRECTORS

The members of the Board of Directors at the date of this report are presented below:

Sp. N. Filaretos, President G.A Georgiou, Chief Executive Officer Ch. C. Giampanas A.M. Michaelides L.A Papagarifallou Dr. A. K. Kritiotis I.S. Monastiriotis

CORPORATE GOVERNANCE REPORT

Introduction

Alpha Bank Cyprus Limited is 100% subsidiary of Alpha Bank S.A., which is listed in the Athens Stock Exchange. The corporate governance framework which is implemented by the Bank aims to protect the interests of all stakeholders and reflects the close supervision which is exercised by Alpha Bank S.A. in the operations of Alpha Bank Cyprus Limited. The Bank complies with the Directive of the Central Bank for the Framework of Principles of Operation and Criteria of Assessment of Banks' Internal Governance and Internal Control Systems of Banks.

Board of Directors

According to the Articles of Association of the Company the number of Board members is between six and eighteen. All members, except the CEO, can be reelected every three years at the Annual General Meeting. New board members which are appointed by the Board resign at the next Annual General Meeting and offer themselves for re-election.

The foremost obligation and duty of the Board of Directors is to continuously reinforce the long-term economic value of the Company and the protection of the general corporate interest taking into account the interests of all stakeholders in the Company.

The members of the Board are distinguished between executive and non-executive. The non-executive independent members must meet the independence criteria which have been approved by the Board and which are in accordance with the directives of the Central Bank of Cyprus.

The main tasks of the Board of Directors are:

The supervision of the Top Executive Management

The adoption of the strategy and budget

The supervision of internal control systems, risk management and regulatory compliance

The supervision of the Company's operations.

<u>DIRECTORS' REPORT</u> (cont.)

CORPORATE GOVERNANCE REPORT (cont.)

The Board meets regularly in order to fulfill its duties. In 2012 7 Board meetings took place.

At 31 December 2012, the Board of Directors consisted of the following:

| | Name | Class Member | Occupation |
|-----------|--------------------------|------------------|---------------------|
| President | Spyros N.Filaretos | Non Executive | Banking |
| Members | George A. Georgiou | Executive - CEO | Banking |
| | Christos C. Giampanas | Non Executive | Banking |
| | Andreas K. Kritiotis | Independent Non- | CEO of an Insurance |
| | | Executive | Company |
| | Andreas M. Michaelides | Independent Non- | Accountant/Business |
| | | Executive | Consultant |
| | Ioannis S. Monastiriotis | Non Executive | Banking |
| | Lazaros A. | | |
| | Papagaryfallou | Non Executive | Banking |

Mr. Marios Economides resigned from the Board of Directors on 31 August 2012.

Mr. Spyros N. Filaretos, Mr.Christos C. Giampanas, Ioannis S. Monastiriotis and Mr. Lazaros A. Papagarifallou are director members of the parent Alpha Bank A.E.

For all members of the Board of Directors the consent of the Central Bank of Cyprus has been obtained in accordance with the Directive on Capacity and Suitability (Evaluation Criteria) of the Directors and Managers of Banks.

Mr. Andreas Michaelides, Dr. Andreas K. Kritiotis are non-executive independent members of the Board. Mr. Andreas M. Michaelides has been appointed as Senior Independent Director.

According to Article 89 of the Articles of Association, Mr. Christos C. Giampanas and Mr. Ioannis S. Monastiriotis retire and, being eligible, offer themselves for re-election.

Executive members

The remuneration of the executive members of the Board are:

| | Annual | | Salary Incentives | | Other Benefits | |
|--|----------------------|----------------------|-------------------|-----------|-------------------|----------------|
| | 2012 € | 2011 € | 2012 € | 2011 € | 2012 € | 2011 € |
| George A. Georgiou Marios P. Economides | 364.495 133.503** | 243.157* 131.397* | - | - | 1.709 35.027** | 1.139* 854* |
| | 497.998 | 374.554 | - | - | 36.736 | 1.993 |

^{*} Includes the period April to December 2011

^{**} Includes the period January to August 2012

<u>DIRECTORS' REPORT</u> (cont.)

CORPORATE GOVERNANCE REPORT (cont.)

The total remuneration of non-executive directors amounted to €55.000 (2011: €55.000) per annum.

Board Committees

The Audit Committee, Risk Management Committee and the Nominations / Internal Governance Committee were active throughout the course of 2012. The responsibilities of the Remuneration Committee has delegated to the Remuneration Committee of the parent company Alpha Bank S.A.

Audit Committee

The main responsibilities of the Audit Committee, as approved by the Board of Directors are:

Monitoring the adequacy and effectiveness of internal control system and in particular the functions of Internal Audit and Compliance

The evaluation findings and recommendations of audits

The proposals to the Board of Directors regarding the appointment of independent auditors

The Committee meets at least four times per year or more frequently if circumstances require. During 2012 the Committee met four times.

At 31 December 2012, the composition of the Audit Committee was as follows:

Andreas Michaelides, Chairman Christos C. Giampanas Andreas Kritiotis

Mr. Lazaros A. Papagarifallou replaces Mr. Christos Giampanas in his absence.

Audit Committee

The Audit Committee confirms that it has complied with the independence of internal audit procedures. This conclusion is based on:

The administrative structure of the Company and the meetings held with the Internal Auditor The assessment of the effectiveness of internal control

The assessment of results of other tests.

Risk Management Committee

The main responsibilities of the Risk Management Committee, as approved by the Board are:

The configuration and monitoring of the strategy to take risks of all kinds, within the broader strategy and policies of the Group

The development of internal risk management system

The determination of the principles governing risk management

The evaluation on an annual basis, the adequacy and effectiveness of risk management policies and acceptable limits, adequacy of provisions and in general the capital adequacy in relation to the amount and type of risk exposure.

The Committee holds meetings at least four times a year. During 2012 the Committee met four times.

<u>DIRECTORS' REPORT</u> (cont.)

CORPORATE GOVERNANCE REPORT (cont.)

At 31 December 2012, the composition of the Risk Management Committee was as follows:

Ioannis Monastiriotis, Chairman George A. Georgiou Andreas Kritiotis

Nominations / Internal Governance

The main responsibilities of the Nomination Committee / Internal Governance as approved by the Board are:

Assessment of the effectiveness of the Board of Directors itself from the perspective of corporate governance.

The evaluation on an annual basis, the skills, knowledge and expertise of the members of the Board.

The submission of proposals and the start of the renewal and replacement of members of the Board

The Committee meets at least once a year or more frequently if circumstances require. During 2012 the Committee met once.

At 31 December 2012, the composition of the Nomination Committee / Internal Governance was as follows:

Christos C. Giampanas, Chairman George A. Georgiou Andreas M. Michaelides

OWNERS WITH MORE THAN 5% OF THE SHARE CAPITAL

Owners holding more than 5% of the share capital of the Company are shown in note 52 of the consolidated financial statements.

DIRECTORS 'INTEREST IN SHARE CAPITAL OF THE COMPANY

The shareholding interest in the share capital of the Company that were holding directly or indirectly members of the Board of Directors are presented in note 51 of the consolidated financial statements.

RELATED PARTY TRANSACTIONS

Transactions with related parties are presented in note 50 of the consolidated financial statements.

EVENTS AFTER THE REPORTING PERIOD

The events after the reporting period are presented in note 53 of the consolidated financial statements.

<u>DIRECTORS' REPORT</u> (cont.)

INDEPENDENT AUDITORS

The independent auditors of the Company, KPMG Limited, have expressed their willingness to continue in office. A resolution authorising the Board of Directors to fix their remuneration will be submitted at the Annual General Meeting.

By order of the Board of Directors,

L. A. Papalambrianou Secretary

Nicosia, 26 April 2013

INDEPENDENT AUDITORS' REPORT

TO THE MEMBERS OF

ALPHA BANK CYPRUS LIMITED

Report on the Consolidated Financial Statements

We have audited the accompanying consolidated financial statements of Alpha Bank Cyprus Limited (the "Company") and its subsidiaries (the "Group") on pages 13 to 106, which comprise of the consolidated statement of financial position as at 31 December 2012, the consolidated statements of comprehensive income, changes in equity and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory notes.

Board of Directors' Responsibility for the Consolidated Financial Statements

The Board of Directors is responsible for the preparation and of consolidated financial statements that give a true and fair view in accordance with International Financial Reporting Standards as adopted by the European Union and the requirements of the Cyprus Companies Law, Cap. 113 and for such internal control as the Board of Directors determines is necessary to enable the preparations of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements, in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Board of Directors, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements give a true and fair view of the financial position of Alpha Bank Cyprus Limited and its subsidiaries as at 31 December 2012, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by the EU and the requirements of the Cyprus Companies Law, Cap. 113.

Emphasis of Matter

We draw attention to notes 2 and 47 of the consolidated financial statements which refer to the estimates and assumptions used in preparing the consolidated financial statements based on the principle of going concern in the current economic uncertainties prevailing in Cyprus and restructuring of the banking system of Cyprus. These factors could adversely affect the financial results, capital requirements and liquidity of the Group. Our opinion is not qualified in respect of this matter

Report on Other Legal Requirements

Pursuant to the requirements of the Auditors and Statutory Audit of Annual and Consolidated Accounts of 2009 Act, we report the following:

- We have obtained all the information and explanations we considered necessary for the purposes of our audit.
- In our opinion, proper books of account have been kept by the Company.
- The Company's financial statements are in agreement with the books of account.
- In our opinion and to the best of the information available to us and according to the explanations given to us, the financial statements give the information required by the Cyprus Companies Law, Cap. 113, in the manner so required.
- In our opinion, the information given in the report of the Board of Directors on pages 3 to 10 is consistent with the consolidated financial statements.

According to the requirements of Directive OD 190-2007-04 of Cyprus Securities and Exchange Commission, we report that a corporate governance statement is prepared according to paragraphs (a), (b), (c), (f) and (g) of article 5 of this Directive and represents a special section of the Board of Directors' report.

Other matter

This report, including the opinion has been prepared for and only for the Company's members as a body in accordance with Section 34 of the Auditors and Statutory Audits of Annual and Consolidated Accounts Law of 2009 and for no other purpose. We do not, in giving this opinion, accept or assume responsibility for any other purpose or to any other person to whose knowledge this report may come to.

Maria A. Papacosta, FCCA Certified Public Accountant and Registered Auditor for and on behalf of

KPMG Limited Esperidon 14, 1087 Nicosia, Cyprus

26 April 2013

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the year ended 31 December 2012

| | | From 1 January to | | |
|---|-------|-------------------|---------------|--|
| | Note | 31.12.2012 | 31.12.2011 | |
| | | € | € | |
| Continuing operations | | | | |
| Interest income | 4 | 245.043.072 | 303.792.008 | |
| Interest expense | 4 | (109.115.617) | (138.250.397) | |
| Net interest income | | 135.927.455 | 165.541.611 | |
| | | | | |
| Fees and commission income | 5 | 20.303.672 | 22.701.788 | |
| Fees and commission expenses | 5 | (1.392.827) | (708.162) | |
| Net income from fees and commissions | | 18.910.845 | 21.993.626 | |
| | | | | |
| | | | | |
| Net profit/(loss) on change in financial instruments at | | 1.072.611 | (1.220.160) | |
| fair value | 6 | 1.072.611 | (1.328.169) | |
| Impairment of available for sale investments | _ | - | (1.354.194) | |
| Other income from operations | 7 | 3.289.671 | 5.997.333 | |
| Income from insurance operations | 8 | 4 262 292 | 5.514.379 | |
| | | 4.362.282 | 8.829.349 | |
| Profit from operations | | 159.200.582 | 196.364.586 | |
| Provision for impairment of doubtful debts | 17 | (141.820.157) | (129.374.700) | |
| Staff costs | 9 | (39.136.561) | (44.568.119) | |
| Depreciation and amortization | 24,25 | (2.521.073) | (2.934.677) | |
| Other expenses | 10 | (15.446.704) | (12.728.306) | |
| • | | | | |
| (Loss)/profit for the year before taxation | 11 | (39.723.913) | 6.758.784 | |
| Taxation | 12 | 1.521.669 | (4.071.130) | |
| (Loss)/profit for the year from continuing | | | | |
| operations | | (38.202.244) | 2.687.654 | |
| operations | | (38.202.244) | 2.007.034 | |
| Discontinued operations | | | | |
| Profit from discontinued operations | 14 | 7.016.258 | <u> </u> | |
| (Loss) / profit for the year | | (31.185.986) | 2.687.654 | |
| | | | | |
| Other comprehensive income / (expense) | | 0.620.046 | (0.146.467) | |
| Surplus / (deficit) on revaluation of investments | | 9.629.946 | (9.146.467) | |
| Transfer of fair value of investments available for | | | | |
| sale from discontinued operations in consolidated statement of comprehensive income | | 1 000 147 | | |
| • | | 1.990.147 | (0.146.467) | |
| Other comprehensive income/(expense) for the year | | 11.620.093 | (9.146.467) | |
| Total comprehensive expense for the year | | (19.565.893) | (6.458.813) | |
| | | | | |

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (cont.)

For the year ended 31 December 2012

| | From 1 January to | | | |
|---|-------------------|--------------|--------------------|--|
| | Note | 31.12.2012 | 31.12.2011 | |
| | | € | € | |
| (Loss)/profit attributable to owners of the parent Company | | | | |
| From continuing operations | | (38.202.244) | 2.107.765 | |
| From discontinued operations | | 6.631.064 | 473.070 | |
| | | (31.571.180) | 2.580.835 | |
| Minority interest | | | | |
| From continuing operations | | - | - | |
| From discontinued operations | | 385.194 | 106.819 | |
| (Loss)/profit for the year | | (31.185.986) | 2.687.654 | |
| | | | | |
| Total comprehensive income for the year attributable | | | | |
| to owners of the parent company | | | | |
| From continuing operations | | (26.716.625) | (7.098.130) | |
| From discontinued operations | | 6.741.400 | 523.454 | |
| | | (19.975.225) | (6.574.676) | |
| Minority interest | | | | |
| From continuing operations | | - | - | |
| From discontinued operations | | 409.332 | 115.863 | |
| Total comprehensive expense year | | (19.565.893) | <u>(6.458.813)</u> | |
| (Loss)/earnings attributable to owners of the parent Company per share | | | | |
| (Loss)/earnings per share (€ cent) | 13 | (22,63) | 1,85 | |
| | | | | |
| (Loss)/earnings attributable to owners of the parent | | | | |
| company per share from continuing operations | 12 | (27.66) | 1.51 | |
| (Loss)/earnings per share (€ cent) | 13 | (27,66) | 1,51 | |

The notes on pages 18 to 106 are an integral part of these consolidated financial statements.

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 December 2012

| | | Note | 31.12.2012 € | 31.12.2011 € |
|---|------------------------|----------|----------------------|-----------------------|
| Assets | | | | |
| Cash and bank deposits | | 15 | 45.478.516 | 310.893.369 |
| Loans and advances to financial in | stitutions | 16 | 727.203.484 | 586.460.092 |
| Loans and advances to customers | | 17 | 3.736.955.351 | 4.278.300.036 |
| Investments classified as loans and | receivables | 18 | - | 912.599.057 |
| Investments available for sale | | 19 | 192.212.047 | 84.732.469 |
| Receivables from insurance agents | and policy holders | 20 | = | 11.687.867 |
| Reinsurance contracts | | 21 | - | 4.937.679 |
| Financial assets at fair value through | gh profit or loss | 22 | - | 15.297.558 |
| Derivative financial instruments | | 23 | 5.761.965 | 11.606.922 |
| Property, plant and equipment | | 24 | 29.194.141 | 31.564.459 |
| Intangible assets | | 25 | 935.703 | 8.507.041 |
| Investment properties | | 26 | = | 1.661.000 |
| Deferred taxation | | 27 | 7.398.159 | 2.971.934 |
| Taxation | | 28 | 1.488.359 | 1.047.734 |
| Other assets | | 29 | 11.930.081 | 13.807.882 |
| Total assets | | | <u>4.758.557.806</u> | 6.276.075.099 |
| Liabilities | | | | |
| Bonds | | 30 | 100.176.711 | 95.377.016 |
| Provisions for policies and unearne | ed nremiums | 31 | - | 48.379.375 |
| Deposits from financial institutions | | 32 | 1.533.882.931 | 2.929.828.312 |
| Deposits from customers | , | 33 | 2.600.672.038 | 2.590.710.996 |
| Derivative financial instruments | | 23 | 2.208.275 | 17.230.199 |
| Other liabilities | | 34 | 16.842.896 | 66.854.740 |
| Total liabilities | | 34 | 4.253.782.851 | 5.748.380.638 |
| | | | 200.702.001 | <u>0.7.10.500.050</u> |
| Equity | | | | |
| Share capital | | 35 | 118.575.000 | 118.575.000 |
| Reserves | | 36 | 386.199.955 | 405.817.949 |
| Total equity attributable to owners | of the parent company | | 504.774.955 | 524.392.949 |
| Minority interest | of the parent company | 37 | 304.774.933 | 3.301.512 |
| | | 37 | 504.774.955 | 527.694.461 |
| Total equity | | | 304.774.933 | 327.094.401 |
| Total equity and liabilities | | | <u>4.758.557.806</u> | 6.276.075.099 |
| Items off the statement of financial position | | 38 | 243.965.467 | 285.858.438 |
| On 26 April 2013 the Board of I issue. | Directors of the Compa | ny autho | rised these financi | al statements for |
| | | | | |
| Sp. N. Filaretos | G. A. Georgiou | | L. Skaliotis | |
| Chairman | Managing Director | | | ancial Control |

The notes on pages 18 to 106 are an integral part of these consolidated financial statements.

Division

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the year ended 31 December 2012

Difference on

| | Share Capital € | Share Premium € | Investment revaluation reserve € | the conversion of share capital into euro reserve | Retained earnings € | Total reserves € | Minority interest € | Total equity € |
|--|-----------------------|-----------------------|----------------------------------|---|---------------------------|------------------------|---------------------------|----------------------|
| 1 January 2012 Total comprehensive income for the year | 118.575.000 | 15.334.698 | (10.020.203) | 599.951 | 399.903.503 | 405.817.949 | 3.301.512 | 527.694.461 |
| (Loss)/profit for the year Surplus/(deficit) from revaluation of investments | - | - | - | - | (31.571.180) | (31.571.180) | 385.194 | (31.185.986) |
| available for sale | - | - | 9.963.039 | - | - | 9.963.039 | (333.093) | 9.629.946 |
| Disposal of investment in subsidiary | _ | | 1.990.147 | - | - | 1.990.147 | (3.353.613) | (1.363.466) |
| 31 December 2012 | <u>118.575.000</u> | 15.334.698 | 1.932.983 | <u>599.951</u> | 368.332.323 | <u>386.199.955</u> | _ | <u>504.774.955</u> |
| 1 January 2011 Total comprehensive income for the year | 118.575.000 | 15.334.698 | (928.837) | 599.951 | 397.322.668 | 412.328.480 | 3.249.794 | 534.153.274 |
| Profit for the year Deficit from revaluation of investments available for | - | - | - | - | 2.580.835 | 2.580.835 | 106.819 | 2.687.654 |
| sale | | | (9.091.366) | | | (9.091.366) | (55.101) | (9.146.467) |
| 31 December 2011 | 118.575.000 | 15.334.698 | (10.020.203) | 599.951 | 399.903.503 | 405.817.949 | 3.301.512 | 527.694.461 |

The notes on pages 18 to 106 form an integral part of these consolidated financial statements.

CONSOLIDATED STATEMENT OF CASH FLOWS

For the year ended 31 December 2012

| | | From 1 January to | | |
|---|------|-------------------|-----------------|--|
| | | 31.12.2011 | | |
| | Note | 31.12.2012 € | € | |
| Cash flows from operations | | | | |
| (Loss)/profit for the year | | (31.185.986) | 2.687.654 | |
| Adjustments for: | | | | |
| Depreciation of property, plant and equipment | 24 | 2.205.950 | 2.658.183 | |
| Amortization of intangible assets | 25 | 315.123 | 276.494 | |
| Write off of property, plant and equipment | 24 | 43.090 | 49.564 | |
| Dividends received | | (294.485) | (2.451.646) | |
| Loss on revaluation of investment properties | | - | 156.000 | |
| Impairment of available for sale financial assets | | - | 1.354.194 | |
| Loss on disposal of investments at fair value through | | | | |
| consolidated statement of comprehensive income | | - | 14.744 | |
| Profit from discontinued operations | 14 | (7.016.258) | - | |
| Deficit on revaluation of investments at fair value | | | | |
| through profit or loss | | - | 5.187.387 | |
| Interest payable on debt securities | 30 | 2.461.056 | 3.002.022 | |
| Provisions for litigation or arbitration disputes | | (12.916) | (3.878) | |
| Provision for impairment of doubtful debts | 17 | 141.820.157 | 129.374.700 | |
| Taxation | 12 | (1.521.669) | 4.071.130 | |
| Profit from operations before changes in working | | | | |
| capital | | 106.814.062 | 146.376.548 | |
| (Increase)/decrease in loans and advances to financial | | (24.097.803) | 251.931.188 | |
| institutions | | , | | |
| Decrease in loans and advances to customers | | 398.475.294 | 106.685.953 | |
| Increase in investments classified as loans and receivables | | - | (57.557) | |
| Decrease in receivables from insurance agents and | | - | 440.551 | |
| policyholders | | | | |
| Increase in reinsurance contracts | | - | (346.090) | |
| Decrease/(increase) in other assets | | 974.955 | (4.842.705) | |
| (Decrease)/increase in other liabilities | | (47.496.809) | 5.183.095 | |
| Decrease in deposits from financial institutions | | (1.411.855.547) | (664.515.846) | |
| Decrease in provisions for policies and unearned premiums | | - | (2.124.313) | |
| Increase/(decrease) in deposits from customers | | 9.961.042 | (967.882.070) | |
| (Decrease)/increase in liabilities arising from derivative | | | , | |
| financial instruments transactions | | (15.021.924) | 16.938.477 | |
| Decrease/(increase) in assets from derivative financial | | , | | |
| instruments transactions | | 5.844.957 | (11.606.922) | |
| Cash flows used in operations | | | (1.123.819.691) | |
| Tax paid | | (3.042.835) | (5.060.979) | |
| Net cash used in operating activities | | | (1.128.880.670) | |
| - I | | 1 | | |

The notes on pages 18 to 106 form an integral part of these consolidated financial statements.

CONSOLIDATED STATEMENT OF CASH FLOWS (cont.)

For the year ended 31 December 2012

| | | From 1 January to | | |
|--|------|----------------------|-----------------|--|
| | | 31.12.2012 31.12.201 | | |
| | Note | € | € | |
| Cash flows from investing activities | | | | |
| Proceeds from sale of investments classified as loans | | 912.599.057 | - | |
| Net proceeds from disposal of subsidiary company | 40 | 26.566.928 | - | |
| Interest paid on debt security | 30 | (2.570.020) | (2.964.066) | |
| Payments less proceeds for investments available for | | | | |
| sale | | (97.161.143) | (59.957.682) | |
| Payments for purchase of property, plant and equipment | 24 | (622.611) | (869.476) | |
| Payments less proceeds for investments at fair value | | | | |
| through consolidated statement of comprehensive | | | | |
| income | | - | (3.561.347) | |
| Payments for purchase of intangible assets | 25 | (782.095) | (315.606) | |
| Dividends received | | 294.485 | 2.451.646 | |
| Net cash flows from /(used in) investing activities | | 838.324.601 | (65.216.531) | |
| | | | | |
| Net decrease in cash and cash equivalents for the year | | (141.120.007) | (1.194.097.201) | |
| Cash and cash equivalents at beginning of year | | 809.224.714 | 2.003.321.915 | |
| | | | | |
| Cash and cash equivalents at end of year | 44 | <u>668.104.707</u> | 809.224.714 | |

The notes on pages 18 to 106 form an integral part of these consolidated financial statements.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

1. INCORPORATION AND PRINCIPAL ACTIVITY

Alpha Bank Cyprus Limited (the "Company") was registered in Cyprus in 1960 as a limited liability company in accordance with the requirements of the Cyprus Companies Law, Cap.113. On 13 September 2000, the Company converted its status to a Public Liability Company according to the Companies Law, Cap. 113. On 21 January 2003, the Company was converted from a public to a private company according to the Companies Law, Cap. 113.

On 27 December 2006, the Company renamed from Alpha Bank Limited to Alpha Bank Cyprus Limited in accordance with the requirements of the Cyprus Company Law, Cap. 113. The trade name continues to be "Alpha Bank".

The Company is the parent company of the Group of Alpha Bank Cyprus Limited. The Company considers as parent company Alpha Bank S.A., which is registered in Greece. The consolidated financial statements include the financial statements of subsidiaries Alpha Trustees Limited and Alpha Insurance Limited. On 31 December 2012, Alpha Insurance Limited was sold to an intragroup company of Alpha Bank S.A.

At 31 December 2012, the Company continued its full banking operations by providing a wide range of banking and financial services.

The principal activities of the subsidiaries continued to be trustee services and the provision of insurance services in general and life insurance.

2. BASIS OF PRESENTATION

Going concern basis

The consolidated financial statements have been prepared on a going concern basis. Despite developments in the economic environment of Cyprus as described in note 47 of the consolidated financial statements, the Group's management considers that the Group has the ability to continue its operations as a going concern.

Statement of compliance and basis of measurement

These consolidated financial statements relate to the fiscal year 1 January to 31 December 2012 and they have been prepared:

- a) in accordance with International Financial Reporting Standards (IFRS) as adopted by the European Union, in accordance with Regulation 1606/2002 of the European Parliament and of the Council of the European Union on 19 July 2002 and
- b) based on the historical cost basis except for the following assets and liabilities which are measured at fair value:
- Derivative financial instruments
- · Available for sale securities

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

2. BASIS OF PRESENTATION (cont.)

Functional and presentation currency

The amounts included in these consolidated financial statements are presented in Euro (" \in "), unless otherwise stated in the relevant notes. The Euro is the main currency of the Group's operations and expresses the substance of the transactions and its activities.

Use of estimates and judgments

The preparation of financial statements in accordance with International Financial Reporting Standards requires management to make estimates and assumptions that influence the application of accounting policies and the reporting amounts of assets and liabilities, income and expenses. The estimates and underlying assumptions are based on historical experience and various other factors that are deemed to be reasonable under the circumstances, the results of which form the basis for applying the judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may deviate from these estimates.

The estimates and underlying assumptions are revised on a continuous basis. Revisions in accounting estimates are recognized in the period in which the estimate is revised if the estimate affects only that period, or in the period of the revision and future periods if the revision affects the present as well as future periods.

The accounting policies that are considered critical as regards the effect they can have on the results and financial position of the Group and contain significant estimates and judgments are described below:

• Provision for impairment of loans and advances to customers

The Group reviews its loans to customers to evaluate whether a provision should be recorded which is recognized in the results and reflected in an account for impairment of loans. The Group assesses whether there is objective evidence that probable losses should be recognised in its "clients" loan portfolio on an individual and collective basis.

The amount of impairment loss in loans and advances that is considered on an individual basis, is calculated as the difference between the carrying amount and the present value of estimated future cash flows discounted at the actual effective interest rate. The estimated future cash flows are based on assumptions for a number of factors and therefore actual losses may differ. For loans that were examined collectively, the actual losses are examined and assessed collectively. Loans are classified into groups with similar credit risk characteristics that are assessed for impairment. A very important factor in determining the impairment is the value of collaterals. Any decrease in the fair value of such collaterals will mean a further increase of the required provisions for impairment of loans.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

2. BASIS OF PRESENTATION (cont.)

Use of estimates and judgments (cont.)

• Fair value of investments

The best evidence of fair value of investments is the quoted price in an active market. If the market for a financial instrument is not active, then a valuation technique is used. The majority of valuation methods used by the Group, are based solely on observable market data and as a result the fair value measurement is quite reliable. The Group uses models based on non-observable data for the valuation of non listed investments. In these cases, the net positions of the entities in which the investment is performed is considered as well as the estimates of management so as to reflect the uncertainties in fair values resulting from the lack of data and significant adverse changes in technology, the market, and the economic or legal environment in which the entity operates.

• Impairment of available for sale investments

The available for sale investments are impaired when the decrease in fair value compared with the cost value is significant or prolonged. In this case, the total loss previously recognized in equity, will be recognized in the consolidated statement of comprehensive income. The determination of significant or prolonged decrease requires judgment by management. Factors taken into account in these estimates include the percentage reduction in the cost or its impairment value as well as the net positions of the entities.

Taxation

The Group recognizes liabilities for income tax in respect of transactions and calculations for which the tax treatment is uncertain. Where the final tax differs from the amounts initially recognized, such differences will impact the current income tax, the tax liabilities and deferred tax assets or liabilities of the period agreed where the ultimate is determined by the tax authorities.

The Group recognizes receivables for deferred taxation in relation to tax losses, to the extent there may be future taxable profits against which the losses can be utilised. The determination of the amount of deferred tax asset that can be recognized, is based on the timing and level of future taxable profits in connection with future tax planning strategies. These variables are established on the basis of significant estimates and assumptions of management and are subject to uncertainty. It is possible the actual conditions in the future can be different from the assumptions used, resulting in a material adjustment to the carrying value of deferred tax assets.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

2. BASIS OF PRESENTATION (cont.)

The accounting policies for the preparation of the consolidated financial statements have been consistently applied by the Group to the years 2011 and 2012, after taking into account the following amendments of International Accounting Standards as well as the new or amended Interpretations issued by the International Accounting Standards Board (IASB) and adopted by the European Union and which are effective for annual periods beginning on 1.1.2012:

• Amendment of International Financial Reporting Standard 1 «Severe Hyperinflation and Removal of Fixed Dates for First-time Adopters» (Regulation 1255/11.12.2012)

On 20.12.2010, the International Accounting Standards Board issued an amendment of IFRS 1 according to which:

- i. In cases of an entity that has a functional currency that was or is the currency of a hyper inflationary economy, it should be determined whether the currency was subject to severe hyperinflation before the date of transition to IFRSs. When an entity's date of transition to IFRSs is on or after the functional currency "normalization" date, the entity may elect to measure assets and liabilities held before the functional currency "normalization" date at fair value on the date of transition to IFRSs and use the fair value as the deemed cost of those assets and liabilities in the opening IFRS statement of financial position. When the functional currency "normalization" date falls within the comparative period, the comparative period presented in the first IFRS financial statements may be less than 12 months.
- ii. The fixed dates (1.1.2004 and 25.10.2002) defined by the existing standard regarding the exceptions for first-time adopters for the derecognition and the initial fair value measurement of financial instruments are abolished. Those dates are replaced by the phrase "the date of transition to IFRSs".

The above amendment does not apply to the consolidated financial statements of the Group.

• Amendment of International Financial Reporting Standard 7 «Disclosures – Transfers of financial assets» (Regulation 1205/22.11.2011)

On 7.10.2010, the International Accounting Standards Board issued an amendment of IFRS 7 regarding the disclosures that are required when financial assets are transferred. The disclosures relate to the financial assets that are transferred and a) the entity does not recognise, b) the entity has continuing involvement, c) the entity derecognises. With the above amendment the existing disclosures are revised in order to achieve greater transparency in the reporting of transfer transactions, particularly those that involve securitisation of financial assets and transfers mainly its securitization of financial assets. Relevant information for the Group given in note 42 of the consolidated financial statements.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

2. BASIS OF PRESENTATION (cont.)

• Amendment of International Accounting Standard 12 «Deferred Tax: Recovery of Underlying Assets» (Regulation 1255/11.12.2012)

On 20.12.2010, the International Accounting Standards Board issued an amendment of IAS 12 regarding the way with which deferred taxation should be calculated when it is difficult to determine the expected manner of recovery of the underlying assets and the manner of recovery affects the determination of the tax base and the tax rate. In the revised IAS 12, it is clarified that when an asset is classified either as «Investment Property» measured using the fair value model or as «Property, plant and equipment» measured using the revaluation model, there is a rebuttable presumption that its carrying amount will be recovered entirely by sale; therefore, for the calculation of deferred taxation the respective tax rate and tax base should be used. However, it also clarified that for the cases of investment property only, this presumption is rebutted if the asset is depreciable and it is held within a business model whose objective is to consume substantially all of the economic benefits embodied in the asset over time, rather than through sale.

The above amendment does not apply on the consolidated financial statements of the Group.

It is noted that according to the Regulation 1255/11.12.2012, which adopted the above amendments to IFRS 1 and IAS 12, their effective date is, by the latest, the annual period beginning 1.1.2013. The Company proceeded with the adoption of both amendments during 2012, consistently with the effective date defined by the International Accounting Standards Board

Apart from the above standards, the European Union adopted the following new standards, amendments and interpretations of standards which are effective for annual periods beginning after 1.1.2012 and not been early adopted by the Group.

• International Financial Reporting Standard 10 «Consolidated Financial Statements» (Regulation 1254/11.12.2012)

Effective for annual periods beginning on or after 1.1.2013

On 12 May 2011, the International Accounting Standards Board issued IFRS 10 "Consolidated Financial Statements". The objective of IFRS 10 is to establish principles for the presentation and preparation of consolidated financial statements when an entity controls one or more other entities. The major change brought by IFRS 10 is the new definition of the principle of control. Control is the basis for determining which entities are consolidated, regardless of the type of entity. IFRS 10 supersedes the requirements relating to consolidated financial statements in IAS 27 "Consolidated and Separate Financial Statements" and also supersedes SIC 12 "Consolidation – Special Purpose Entities".

According to the new control definition, an investor controls an investee when it is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Thus, an investor controls an investee if and only if the investor has all the following:

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

2. BASIS OF PRESENTATION (cont.)

- International Financial Reporting Standard 10 «Consolidated Financial Statements» (Regulation 1254/11.12.2012) (cont.)
 - 1. power over the investee,
 - 2. exposure, or rights, to variable returns from its involvement with the investee, and
 - 3. ability to use its power over the investee to affect the amount of the investor's returns.

Power arises from existing rights that give the investor the current ability to direct the *relevant activities*, ie. the activities that significantly affect the investee's returns. An investor is exposed, or has rights, to variable returns from its involvement with the investee when the investor's returns from its involvement have the potential to vary as a result of the investee's performance. Although only one investor can control an investee, more than one party can share in the returns of an investee. Control must be reassessed if facts and circumstances indicate that there are changes to one or more of the three elements of control.

IFRS 10 sets out requirements on how to apply the control principle in various circumstances, i.e. when voting or similar rights give an investor power, when voting rights are not the dominant factor in deciding who controls the investee, in circumstances involving agency relationships or when the investor has control over specified assets of an investee.

IFRS 10 also includes the accounting principles for the preparation and presentation of consolidated financial statements which are substantially the same as the ones that currently apply according to IAS 27 "Consolidated and Separate Financial Statements", which is amended accordingly.

The Company is evaluating the potential impact from the adoption of this standard on its financial statements.

• International Financial Reporting Standard 11 Joint Arrangements "(Regulation 1254/11.12.2012)

Effective for annual periods beginning on or after 1.1.2013

On 12 May 2011, the International Accounting Standards board issued IFRS 11 "Joint Arrangements" which establishes principles for financial reporting by entities that have an interest in arrangements that are controlled jointly. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require the unanimous consent of the parties sharing control. There are two types of joint arrangements according to IFRS 11, ie joint operations and joint ventures. The classification depends upon the rights and obligations of the parties to the arrangement. Specifically in joint operations, the parties that have joint control of the arrangement have rights to the assets, and obligations for the liabilities, relating to the arrangement, while in joint ventures, they have rights to the net assets of the arrangement.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

2. BASIS OF PRESENTATION (cont.)

• International Financial Reporting Standard 11 «Disclosure of Interests in Other Entities» (Regulation 1254/11.12.2012) (cont.)

The parties that have joint control of a joint operation recognise in their consolidated and separate financial statements the assets and the liabilities as well as income or expenses that they own or are entitled to from the joint operation. The same accounting principles apply for parties to joint operations that do not have joint control but have rights to the assets and obligations for the liabilities relating to the joint operation. The parties that have joint control of a joint venture recognise their interest as an investment using the equity method in accordance with IAS 28 "Investments in associates and joint ventures". The alternative of proportionally consolidating joint ventures is no longer provided. A party to a joint venture that does not have joint control of the joint venture accounts for its interest in accordance with IAS 39 (or IFRS 9 if applied), unless it has significant influence over the joint venture, in which case it shall account for it using the equity method.

IFRS 11 supersedes IAS 31 "Interests in Joint Ventures" and SIC 13 "Jointly Controlled Entities – Non Monetary Contributions by Venturers".

The Group is evaluating the potential impact from the adoption of this standard on its consolidated financial statements.

• International Financial Reporting Standard 12 «Disclosure of Interests in Other Entities» (Regulation 1254/11.12.2012)

Effective for annual periods beginning on or after 1.1.2013

On 12 May 2011, the International Accounting Standards Board issued IFRS 12 which establishes the information that the reporting entity must disclose concerning its interests in other entities. An interest in another entity refers to contractual or non-contractual involvement that exposes an entity to variability of returns from the performance of another entity. IFRS 12 lists the disclosures required depending on the nature of the interest to other entities, i.e. a) subsidiaries, b) joint arrangements, c) associates and d) unconsolidated structured entities.

Structured entities are those that have been designed so that voting or similar rights are not a dominant factor in deciding who controls the entity (ie. the relevant activities are directed by means of contractual arrangements).

IFRS 12 does not apply to separate financial statements to which IAS 27 "Separate financial statements" applies. However, an entity with interests in unconsolidated structured entities that only prepares separate financial statements will include the IFRS 12 disclosure requirements concerning unconsolidated structured entities in those financial statements.

The Group is evaluating the potential impact from the adoption of this standard on its consolidated financial statements

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

2. BASIS OF PRESENTATION (cont.)

• International Financial Reporting Standard 13 «Fair Value Measurement» (Regulation 1255/11.12.2012)

Effective for annual periods beginning on or after 1.1.2013

On 12.5.2011, the International Accounting Standards Board issued IFRS 13 which:

- i. Defines fair value
- ii. Sets out in a single IFRS a framework for measuring fair value and
- iii. Requires disclosures about fair value measurements

The Group is evaluating the potential impact from the adoption of this standard on its consolidated financial statements.

• Amendment of International Accounting Standard 1 «Presentation of Items of Other Comprehensive Income» (Regulation 475/5.6.2012)

Effective for annual periods beginning on or after 1.7.2012

On 16.6.2011, the International Accounting Standards Board issued an amendment of IAS 1 regarding the presentation of items of other comprehensive income. Based on the amendment, items of other comprehensive income should be grouped in those that will not be reclassified subsequently to profit or loss and in those that will be reclassified subsequently to profit or loss when specific conditions are met. In case items of other comprehensive income are presented before tax, tax should be presented separately for each of the above groups.

The adoption of the above amendment by the Group will lead to changes in the presentation of the Statement of Comprehensive Income.

• Amendment of International Accounting Standard 19 «Employee Benefits» (Regulation 475/5.6.2012)

Effective for annual periods beginning on or after 1.1.2013

The International Accounting Standards Board issued on 16.6.2011 the revised IAS 19. The revised standard introduces significant changes regarding the accounting of defined benefit plans. The main changes are the following:

- Immediate recognition of changes in net defined benefit liability. Therefore, the option to defer actuarial gains and losses (corridor approach) and past service cost when benefits are not vested is abolished.
- The new standard clearly defines the recognition of each defined benefit cost component.
 In particular:
- I. Service cost is recognized in profit or loss
- II. Net interest on the net defined benefit liability (asset) is recognized in profit or loss
- III. Remeasuremets of the net defined benefit liability (asset) are recognized in other comprehensive income. They are not reclassified in profit or loss in a subsequent period.
 - Disclosures required for defined benefit plans are revised so that to align with the developments in other standards and particularly in IFRS 7.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

2. BASIS OF PRESENTATION (cont.)

In addition the new standard changes the timing for the recognition of the liability arising from termination benefits.

The Group is examining the impact from the adoption of the above amendment on its consolidated financial statements.

• International Accounting Standard 27 «Separate Financial Statements» (Regulation 1254/11.12.2012)

Effective for annual periods beginning on or after 1.1.2013

On 12 May 2011, the International Accounting Standards Board amended and retitled IAS 27. The amended IAS 27 contains accounting and disclosure requirements for investments in subsidiaries, joint ventures and associates when an entity prepares separate financial statements. The above investments shall be accounted for either at cost or in accordance with IAS 39 (or IFRS 9 if applied) in the investor's separate financial statements. The amended standard does not substantially change the respective accounting requirements that are currently applicable under IAS 27 "Consolidated and Separate Financial Statements".

The adoption of the above amendment by the Group is not expected to have any impact on its consolidated financial statements.

• **International Accounting Standard 28** «Investments in Associates and Joint Ventures» (Regulation 1254/11.12.2012)

Effective for annual periods beginning on or after 1.1.2013

On 12 May 2011, the International Accounting Standards Board amended and retitled IAS 28 which prescribes the accounting for investments in associates and sets out the requirements for the application of the equity method when accounting for investments in associates and joint ventures. All entities that have joint control of, or significant influence over, an investee shall account for the joint venture or associate using the equity method, except for venture capital organizations, mutual funds, unit trusts or similar entities including investment linked insurance funds, which may elect to measure investments in associates and joint ventures at fair value through profit or loss in accordance with IFRS 9.

Apart from making the equity method compulsory for joint ventures, the amended IAS 28 has not substantially changed the accounting for associates and the application of the equity method.

The Group is examining the impact from the adoption of the above amendment on its consolidated financial statements.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

2. BASIS OF PRESENTATION (cont.)

• Amendment of International Accounting Standard 32 «Offsetting Financial Assets and Financial Liabilities» and of International Financial Reporting Standard 7 «Disclosures – Offsetting Financial Assets and Financial Liabilities» (Regulation 1256/13.12.2012)

Amendment of IAS 32: Effective for annual periods beginning on or after 1.1.2014 Amendment of IFRS 7: Effective for annual periods beginning on or after 1.1.2013

On 16.12.2011, the International Accounting Standards Board issued the amendment of IAS 32 and IFRS 7 regarding offsetting of financial assets and financial liabilities. The amendment of IAS 32 relates to the addition of application guidance concerning the right to offset while the amendment of IFRS 7 relates to additional disclosure requirements regarding the same issue.

The Group is examining the impact from the adoption of the above amendments on its consolidated financial statements.

• **Interpretation 20** «Stripping costs in the production phase of a surface mine» (Regulation 1255/11.12.2012)

Effective for annual periods beginning on or after 1.1.2013

On 19.10.2011, the International Accounting Standards Board issued IFRIC 20 which clarifies issues relating to the recognition of production stripping costs as an asset as well as to its initial and subsequent measurement.

The above Interpretation does not apply to the activities of the Group.

It is noted that according to the Regulation 1254/11.12.2012, which adopted the above new standards IFRS 10, IFRS 11 and IFRS 12 as well as the above amendments of IAS 27 and IAS 28, their effective date is, by the latest, the annual period beginning on or after 1.1.2014. The Company is examining the possibility of adopting the aforementioned standards and amendments during 2013, consistently with the effective date defined by the International Accounting Standards Board.

In addition, the International Accounting Standards Board has issued the following standards and amendments of standards which have not yet been adopted by the European Union and they have not been early applied by the Company.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

2. BASIS OF PRESENTATION (cont.)

• Amendment of International Financial Reporting Standard 1 «Government loans»

Effective for annual periods beginning on or after 1.1.2013

On 13.3.2012 the International Accounting Standards Board issued an amendment of IFRS 1 according to which, a first-time adopter shall not apply retrospectively the requirements in IFRS 9 (or IAS 39) and IAS 20 regarding government loans existing at the date of transition to IFRSs and shall not recognise the corresponding benefit of the government loan at a below-market rate of interest as a government grant. Consequently, if a first-time adopter did not, under its previous GAAP, recognise and measure a government loan at a below-market rate of interest on a basis consistent with IFRS requirements, it shall use its previous GAAP carrying amount of the loan in the opening IFRS statement of financial position. However, as an exception, an entity may apply the requirements in IFRS 9 (or IAS 39) and IAS 20 retrospectively to any government loan originated before the date of transition to IFRSs, provided that the information needed to do so had been obtained at the time of initially accounting for that loan.

The above amendment does not apply to the consolidated financial statements of the Group.

International Financial Reporting Standard 9 «Financial Instruments»

Effective for annual periods beginning on or after 1.1.2015

On 12.11.2009, IFRS 9: «Financial Instruments» was issued by the International Accounting Standards Board. The new standard was issued as part of the first phase of the project for the replacement of IAS 39; therefore, the scope of the first phase is the classification and measurement of financial assets. According to the new standard, financial instruments should be classified, at initial recognition, at either amortized cost or at fair value. The criteria that should be considered for the initial classification of the financial assets are the following:

- I. The entity's business model for managing the financial assets and
- II. The contractual cash flow characteristics of the financial assets.

In addition, IFRS 9 permits, at initial recognition, equity instruments to be classified at fair value through other comprehensive income. The option precludes equity instruments held for trading. Moreover, with regards to embedded derivatives, if the hybrid contact contains a host that is within the scope of IFRS 9, the embedded derivative should not be separated and the accounting treatment of the hybrid contact should be based on the above requirements for the classification of the financial instruments.

In addition, on 28.10.2008, the International Accounting Standards Board issued the revised requirements regarding the classification and measurement of financial liabilities. According to the new requirements, which were included in IFRS 9, in the case of financial liabilities that are initially designated at fair value through profit or loss, the change in the fair value of the liability should be recognised in profit or loss with the exception of the effect of change in the liability's credit risk which should be recognised directly in other comprehensive income.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

2. BASIS OF PRESENTATION (cont.)

• International Financial Reporting Standard 9 «Financial Instruments» (cont.)

Furthermore, on 16.12.2011 the International Accounting Standard Board, with a new amendment of IFRS 9, transferred the effective date of the standard from 1.1.2013 to 1.1.2015.

Finally, it should be noted that for the completion of IFRS 9, the finalization of the texts relating to amortised cost and impairment calculation as well as to hedge accounting is pending.

The Group is evaluating the potential impact from the adoption of this standard on its consolidated financial statements.

• Amendment of International Financial Reporting Standard 7 «Financial Instruments – Disclosures»

Effective for annual periods beginning on or after 1.1.2015

On 16.12.2011, the International Accounting Standards Board issued the amendment of IFRS 7. With this amendment, disclosures were added relating to the transition to IFRS 9.

The Group is evaluating the potential impact from the adoption of the amendment on its consolidated financial statements.

 Amendment of International Financial Reporting Standard 10 «Consolidated Financial Statements», of International Financial Reporting Standard 11 «Joint Arrangements» and of International Financial Reporting Standard 12 «Disclosure of Interests in Other Entities»: Transition Guidance

Effective for annual periods beginning on or after 1.1.2013

On 28.06.2012, the International Accounting Standards Board issued an amendment to the transition requirements of the above standards. The amendment clarifies that the "date of initial application" is the beginning of the annual reporting period in which IFRS 10 is applied for the first time. In the case that the consolidation conclusion reached at the date of initial application is different when compared with applying IAS 27 and SIC 12, only the immediately preceding comparative period needs to be adjusted retrospectively. The presentation of adjusted comparatives for earlier periods is permitted but not required. A similar exception regarding the presentation of adjusted comparatives is also provided in the transition requirements of IFRS 11 and 12. Also, the disclosures relating to non consolidated structured entities are not required for any period before the first annual period for which IFRS 12 is applied.

The Group is evaluating the impact from the adoption of the above amendment on its consolidated financial statements

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

2. BASIS OF PRESENTATION (cont.)

• Amendment of International Financial Reporting Standard 10 «Consolidated Financial Statements», of International Financial Reporting Standard 12 «Disclosure of Interests in Other Entities» and of International Accounting Standard 27 «Separate Financial Statements»: Investment Entities

Effective for annual periods beginning on or after 1.1.2014

On 31.10.2012, the International Accounting Standards Board issued the above amendment which defines "investment entities" and introduces an exception to consolidating particular subsidiaries for investment entities. An investment entity shall not consolidate its subsidiaries or apply IFRS 3 when it obtains control of another entity. Instead, an investment entity shall measure an investment in a subsidiary at fair value through profit or loss in accordance with IFRS 9. The above does not apply to subsidiaries that are not held for the purpose of obtaining returns from the investment, but for providing services that relate to the investment activities of the parent. However, a parent of an investment entity, that is not itself an investment entity, shall consolidate all entities that it controls, including those controlled through an investment entity subsidiary.

The Group is evaluating the impact from the adoption of the above amendment on its consolidated financial statements.

• Improvements to International Accounting Standards

Effective for annual periods beginning on or after 1.1.2013

As part of the annual improvements project, the International Accounting Standards Board issued on 17.5.2012 non urgent but necessary amendments to various standards.

The Group is evaluating the impact from the adoption of the above amendments on its consolidated financial statements.

Determination and presentation of operating segments

From 1 January 2009, the Group determines and presents operating segments based on reporting provided to the Board of Directors, which is the highest supervisory body for the decision moving of the Group. This change in accounting policy is due to the adoption of IFRS 8: 'Operating Segments'. Previously, operating segments were determined and presented in accordance with IFRS14 'Segment Reporting'. The new accounting policy in relation to operating segment disclosures is presented below.

The comparative segment information is re represented in accordance with the transitional provisions of IFRS 8. Since the change in accounting policy only impacts presentation and disclosure aspects, there is no effect on (loss) / earnings per share.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

2. BASIS OF PRESENTATION (cont.)

Determination and presentation of operating segments (cont.)

Operating segment is a component of the Group that engages in business activities from which it may earn revenues and expenses, including revenues and expenses that relate to transactions with any of the other parts of the Group. Results from an operating segment for which there is discrete financial information is reviewed regularly by the Board of Directors to make decisions on allocating resources and assessing performance.

The results of the operating segments presented to the Board of Directors include items directly attributable to a segment as well as information that can be allocated on a reasonable basis.

The segmental information is provided in note 49 of the consolidated financial statements.

3. SIGNIFICANT ACCOUNTING POLICIES

The following accounting policies have been applied consistently for the years being reported for the statement of comprehensive income and the presentation of the financial position of the Company and the Group. The accounting policies have been applied consistently by all companies of the Group.

Basis of consolidation

The consolidated financial statements include the financial statements of Alpha Bank Cyprus Limited (the "Company") and its subsidiaries together referred to as the "Group", are disclosed in note 39 and are controlled by the parent company.

Subsidiaries are consolidated using the acquisition method of accounting from the date on which control is transferred to the Group and cease to be consolidated when control is transferred out of the Group.

Control exists where the parent company holds directly or indirectly more than 50% of the share capital with voting rights of the subsidiary company or is in position of regulating the financial and operating policy decisions of the subsidiary company, or when authorizes the appointment or resignation of the majority members of the Board of Directors. Minority interests owners' capital and profits or loss for the year are presented separately in the consolidated statement of financial position (as part of equity) and in the consolidated statement of comprehensive income, respectively.

Transactions and balances between companies of the Group are eliminated in full on consolidation.

The minority interest in net assets of consolidated subsidiaries is presented separately from the Group's reserves. The minority interest consists of the amount of interest at initiation date of business combination and the participation of minority interest in changes in reserves at the date of the business combination. The excess losses on interest attributable to minority interest Group, except to the extent that the minority has a binding obligation and is able to make an additional investment to cover the losses.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

3. SIGNIFICANT ACCOUNTING POLICIES (cont.)

Foreign currencies

Transactions in foreign currencies are translated to the functional currency using the exchange rates at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are retranslated to Euro using the exchange rate on that date. Foreign currency differences arising on translation are recognised in the statement of comprehensive income. Non-monetary assets and liabilities denominated in foreign currencies that are measured at historical cost are retranslated using the currency rate at the date of the transaction.

Interest receivable

Interest receivable is recognised in the consolidated statement of comprehensive income on an accruals basis. Interest receivable includes interest receivable from loans and advances, from investments available for sale and from derivative financial instruments.

Interest expense

Interest expense is recognised on an accrual basis.

Income and expenses from fees and commissions

Income from fees and expenses are recognised according the completion of the transaction in order to correlate with the cost of the service provided.

Dividend income

Dividend income is recognised in the statement of comprehensive income when it is received.

Expenses on improvements, repairs and maintenance

The expenses for the alteration or improvement of buildings or improvements on leasehold premises are capitalised and depreciated based on the factor reported in accounting policy for property, plant and equipment.

The cost for repairs and maintenance of buildings and other plant and equipment is charged in the consolidated statement of comprehensive income in the year in which it is incurred.

Segment analysis

An operating segment is a component of the Group that engages in business activities from which it may earn revenues and incur expenses including income and expenses related to transactions involved with other segments of the Group. The segments' results are reviewed regularly by the Board of Directors of the Company to take decisions about resources to be allocated to the segment and assess its performance viability, and for which discrete financial information is available.

The Group carries on business only in Cyprus and the following two functions:

- Banking and financial services
- Insurance services

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

3. SIGNIFICANT ACCOUNTING POLICIES (cont.)

Financial Instruments

Recognition date

Acquisitions or disposals of financial assets required to be delivered within the time limit as prescribed in the regulations and standard rules of the relevant market, are recognised at the date of transaction thus the date when the Group is bound to acquire or dispose such assets. Derivatives are recognised on the date of the commercial transaction. Amounts due to credit institutions, customers deposits, placements with credit institutions and loans and advances to customers are recognised as soon as the Group received or granted funds to the contracting parties, unless a financial asset or liability is not measured at fair value through profit or loss.

Initial recognition of financial instruments

The classification of the financial instruments during the initial recognition depends on the acquisition purpose and their characteristics. All financial instruments are initially measured at fair value plus transaction expenses directly incurred during the acquisition or the issuance of such financial assets or liability, unless a financial asset or liability is measured at fair value through profit or loss.

Loans and advances

Loans and advances, originated by providing cash directly to the borrowers are measured initially at fair value including arrangement costs. Loans and advances are subsequently measured at amortised cost using the effective yield method. Loans and advances to customers are stated net of provisions for bad and doubtful debts. Loans and advances are written off to the extent that there is no realistic prospect of recovery.

The collectability of individually significant loans and advances is evaluated based on the customer's overall financial condition, resources and payment record, the prospect of support from any creditworthy guarantors and the realisable value of any collateral.

A loan is considered non-performing when it is probable that the Group will not receive the whole amount due according to the initial terms of the loan agreement, except if the facility is fully covered or the Group believes that the amounts due will be fully recovered.

When a loan is considered non-performing, impairment is measured as the difference between the carrying amount of the asset and the present value of estimated future cash flows, including recoverable amounts from guarantees and collaterals, discounted at the loan's original effective interest rate.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

3. SIGNIFICANT ACCOUNTING POLICIES (cont.)

Financial Instruments (cont.)

For some loan portfolios with similar risk characteristics such as Consumer credit loans, impairment in calculated after a review of the whole portfolio. At the review of each portfolio factors that are taken into consideration are the amounts of the possible problematic loans, the period for which the repayment amount is past due, the economic climate that exists as well as the past experience regarding the level of the incurred losses.

Loans and advances are monitored continuously and are reviewed for provision purposes in the consolidated statement of comprehensive income every quarter. Any subsequent changes to the estimated recoverable amounts and timing of the expected future cash flows, are compared to the prior estimates and where any difference arises then a corresponding charge/credit is recorded in the statement of comprehensive income. A provision for an impaired loan is reversed only when the creditworthiness of the customer has improved to such an extent that there is reasonable assurance that all principal and interest amounts according to the original terms of the loan will be collected timely.

Derivatives to be classified at fair value through profit or loss

The Group uses derivative financial instruments such as currency and interest rate swaps and forward rate agreements to hedge for the market price risks arising from its operatingc financial and investment activities. Derivatives not fulfilling the requirements for hedging purposes are considered to be trading instruments.

Derivatives are initially recognised at their acquisition cost. Subsequently the derivatives are restated at their fair value. The fair value of a currency and interest rate swap is considered to be the estimated price to be received or paid by the Group which would pay to terminate the currency and interest rate swap at the end of the reporting period taking into account the current creditworthiness of the contracting parties. The fair value of the forward rate agreements is the market price at the reporting period. Any adjustments at the fair value are recognised in the consolidated statement of comprehensive income.

Hedging

For derivatives fulfilling the relevant hedging criteria, the surplus or deficit from the instrument is recognised in the net loss or profit from the change in fair value of the financial instrument in the consolidated statement of comprehensive income. The accounting value of the hedged asset or liability is adjusted with profit or loss that relates to the risk being hedged. When the hedged asset or liability is sold, terminated or exercised, then the hedging no longer fulfills the relevant criteria and hedge accounting is terminated.

Investments classified as loans and advances

Loans and advances are financial assets with constant and prescribed payments with absence of a stock exchange price in an active market. Such financial assets have not been acquired for the direct sale thereof and they are not classified as investments available for sale. Following the initial recognition, loans and advances are recognised at depreciated cost using the effective interest rate method less provisions for impairment. Loss from the impairment of such loans and advances is recognised in the provision for impairment of loans and advances in the consolidated statement of comprehensive income.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

3. SIGNIFICANT ACCOUNTING POLICIES (cont.)

Financial Instruments (cont.)

Investments available for sale

Investments available for sale are investments which may be sold for liquidity purposes or because of market risk changes and include shares, treasury bonds and government bonds.

Available for sale investments are measured at estimated fair value, based on current market price for securities listed on stock exchanges. Investments in unlisted securities are presented at fair value estimated using recognised valuation models and indicators adjusted on the specific circumstances of the issuer or based on the financial results, the current financial situation and the prospects of the issuer compared with those of similar companies listed on stock exchanges where current market prices exist.

Interest on treasury bills and government bonds which are held as available for sale is recognised as interest receivable using the effective interest rate method.

Dividends received from available for sale shares are recognised in the income from operations in the statement of comprehensive income as soon as the right to receive is deemed final.

Losses incurred from the impairment of such investments are recognised in the net loss from the change in fair value of financial instruments in the consolidated statement of comprehensive income.

Profits or loss from the change in fair value is recognised directly in equity, in the investments revaluation reserve. When the investment is disposed the overall profit or loss previously recognised in the investments revaluation reserve is transferred to the statement of comprehensive income. When the Company holds more than one investment with the same security, it is considered that such investments are sold on the basis of the weighted average cost of capital method.

A significant or prolonged decrease in fair value of an investment equity instrument below cost represents on objective indication of impairment for application of the above, the Company defines as ("significant" a decrease above 20% related to the cost of the investment, especiively, "prolonged" is considered a decrease in fair value below cost of investment for a continuous period exceeding one year. When the impairment of investments available for sale takes place the eccumulated loss which was included in the statement of financial position is transferred to the statement of comprehensive income. If following the recognition of impairment loss new will result in decrease to the already reduced recognised statement of comprehensive their income, only in the case that relates to bonds. Conversely, impairment loss in shares or interests in mutual funds are not reversed in the results.

During the year ended 31/12/2012 there was no indication of impairment of investments available for sale.

Dividends deriving from shares classified as available for sale are recognized in other operating income when the right to receive them is certain. Losses on impairment of such investments are recognized in surplus/deficit on revaluation of investments in the consolidates statement of comprehensive income.

NOTES TO THE CONSOLIDATEDFINANCIAL STATEMENTS

For the year ended 31 December 2012

3. SIGNIFICANT ACCOUNTING POLICIES (cont.)

Financial Instruments (cont.)

Investments available for sale (cont.)

In the case of disposal of investments, the difference between the net proceeds and the carrying amount stated in the consolidated financial statements is transferred to the statement of comprehensive income along with any amount from the investments revaluation reserve in relation to the investment being disposed.

Investments at fair value through profit or loss

Investments include financial assets vested in management and their performance is evaluated on fair value basis in accordance with a proved risk management strategy or investment.

Changes in financial assets at fair value are recognized in the consolidated statement of comprehensive income.

Impairment of assets

The Group assesses at each reporting period the carrying value of its assets in order to find out whether there is any objective evidence that an asset may be impaired. If any such evidence exists, the Group estimates the recoverable amount of that asset. The recoverable amount of an asset is the higher of an asset's fair value less costs to sell and value in use.

The value in use is the present value of estimated future cash flows expected to arise from continuing use of an asset and from its disposal at the end of its useful life. The impairment is recognised in the consolidated statement of comprehensive income as an expense.

Insurance Contracts

The Group, through its subsidiary company conducts insurance operations where it issues insurance policies to customers. Under these contracts the Group accepts significant risk by agreeing to compensate the contract holder on the occurrence of a specified uncertain future event.

Life insurance

Life insurance business premiums for normal operations are accounted on the date they become payable and contracts related to equity units where they are charged under the terms of the insurance contracts.

The amount transferred to reserves of life insurance is the result of an actuarial assessment made on yearly basis by the actuary pursuant to the exercises Insurance Services and Other Related Issues Law. The calculation of this amount is based on commonly accepted actuarial principles that are consistent with the instructions of the supervisory authority.

General insurance

Premiums from the general insurance business accounted for on the date they become payable.

Unearned premiums represent the proportion of net premiums occurred in a year that relate to periods of risk from 1 January next year until the date of expiration of the contracts,

NOTES TO THE CONSOLIDATEDFINANCIAL STATEMENTS

For the year ended 31 December 2012

3. SIGNIFICANT ACCOUNTING POLICIES (cont.)

General insurance (cont.)

calculated on a daily basis. Net unearned premiums are deducted from the revenue of the general insurance and transferred to the following year.

Additionally, full provision is made for the estimated cost of all claims notified but not settled and for any claims incurred and not reported (IBNR'S) at the date of the reporting period based on the best available information at the time of preparation of the consolidated financial statements.

At 31 December 2012, the subsidiary company Alpha Insurance Limited has been sold and therefore disposed its insurance activities. Income from insurance activities is included in profit from discontinued operations and is presented in note 14 of the consolidated financial statements.

Property, plant and equipment

Land and buildings are stated at historic cost less depreciation on buildings. Plant and equipment are stated at historic cost less accumulated depreciation. The historic cost includes expenses directly associated with the acquisition of property and equipment. The cost of material renovations and other expenses are included in the carrying value of the asset or it is recognised as separate asset when it is probable that the Group will result in future economic benefits and the costs can be measured reliably.

Depreciation is calculated on a straight line basis in such a way that the cost less the estimated residual value is being depreciated over the expected useful economic life of the assets. Annual depreciation rates are as follows:

| Premises and improvements on leasehold premises | 5-50 years |
|---|------------|
| Leasehold premises | 10 years |
| Installations and equipment | 3-10 years |

No depreciation is calculated on land.

Amortisation on leasehold premises is estimated in such a way so as to write off the revalued amount of the leasehold by equal annual instalments over the period of the lease.

On disposal of property, plant and equipment the difference between the net receipts and the net carrying value is debited or credited to the consolidated statement of comprehensive income.

Intangible assets

Computer application software

Computer application software programs are stated at cost less accumulated depreciation. Amortisation is calculated on a straight line basis in such a way that the cost less the estimated residual value of the intangible assets is being amortised over the expected useful economic life of the assets. The annual amortisation rate for computer application software is 33,3%, with exception the Company's software system whose annual amortisation rate is 20%.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

3. SIGNIFICANT ACCOUNTING POLICIES (cont.)

Intangible Assets (cont.)

Expenses incurred for the maintenance of computer application software programs are charged in the consolidated statement of comprehensive income in the year in which they incur.

Employees retirement plan

The Company operated a defined benefit plan for its staff.

On 12 January 2012, a new collective agreement signed between the Cyprus Bankers Employers Association and the Bank Union of Employees where defined benefit plan Provident Fund / Retirement Gratuity expired on December 31, 2011 and replaced by January 1, 2012 with a defined contribution plan. The defined contribution is 14% of salary by the employer while the employee's contributions ranging from 3% - 10%.

Taxation

Taxation on income is provided for in accordance with the tax legislation and tax rates which apply in Cyprus where the Group carries on its operations and is recognised as an expense in the period in which the income arises.

Deferred taxation

Provision for deferred taxation is made on all temporary differences between the carrying values of assets and liabilities for financial reporting purposes and their tax base. Deferred tax is calculated at the tax rates applying at the year end. Any deferred tax assets arising from deductible temporary differences are recognised to the extent that it is expected that taxable profits will be available in the future.

Any adjustment in deferred taxation, which is due to changes of tax rates, is presented in the consolidated statement of comprehensive income or in the reserves according to where the original debit or credit for the deferred tax was initially recorded.

Financial guarantee contracts

Financial guarantee contracts (except for those considered to be insurance contracts) are contracts that require the issuer to make specified payments to reimburse the holder for a loss that is incurred because a specified debtor fails to make a payment when due in accordance with the terms of a debt instrument. Such financial guarantees are granted to banks, financial institutions and other organisations on behalf of customers for the granting of loans and other bank facilities.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

3. SIGNIFICANT ACCOUNTING POLICIES (cont.)

Financial guarantee contracts (cont.)

Financial guarantees are initially recognised at fair value on the date of the granting thereof and subsequently they are evaluated on the basis of the highest amount out of:

- (a) The amount of initial recognition less, if any, the amount of accumulated amortisation recognised; and
- (b) The best cost estimation required for the settlement of the relevant commitment at the end of the reporting period. These estimations are based on the experience with similar transactions and previous loss reports and they are supplemented by the evaluations of the Management.

Any increase of the liability related to such guarantees is recognised in the consolidated statement of comprehensive income. The Group has not recognised any amounts relating to financial guarantee contracts in the consolidated statement of comprehensive income.

Cash and cash equivalents

For the purposes of the consolidated statement of cash flows, cash and cash equivalents consist of cash and of loans and advances to financial institutions and other securities, the maturity of which does not exceed three months from their acquisition date. In this category, balances with the Central Bank of Cyprus as part of the minimum reserve requirement on deposits is included.

Discontinued operations

The discontinued operation is a component of the Group's business, operations and cash flows of which can be clearly distinguished from the entirety and that:

- represents a separate major line of business or geographical area
- is part of a single coordinated plan to dispose of a major line of business or geographical operation
- is a subsidiary acquired exclusively for resale

Classification as a discontinued operation occurs upon disposal or when the company meets the criteria for classification as held for sale, if earlier, when a company is classified as a discontinued operation, the comparative settlement of comprehensive income is represented as having the transactions terminated by the start of the comparative year.

Goodwill

Goodwill represents the difference between the acquisition cost and the interest in net assets attributable to the Group for the acquired companies. With the adoption of International Accounting Standard 36 (revised 2004) "Impairment of Assets", the International Accounting Standard 38 (revised 2004) "Intangible Assets" and International Financial Reporting Standards 3 (issued 2004) "Business Combinations", from 1 January 2005, the Group ceased amortization of goodwill and tests for impairment on an annual basis and where there is evidence of impairment. Additionally, the Group has written off the related accumulated depreciation from the value of goodwill.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

3. SIGNIFICANT ACCOUNTING POLICIES (cont.)

Loan capital

The loan capital consists of bonds that are recognised at fair value and represents proceeds from the issue. The amortised cost is the fair value of securities issued after deducting interest payments plus the cumulative amortization using the effective interest method of any difference between the initial amount and the amount at maturity date. The bonds are classified as secondary capital (Tier 2 Capital) for the purposes of calculating the capital adequacy ratio.

The effective interest method is a method of calculating the amortized cost of a financial asset or financial liability (or group of financial assets or financial liabilities) allocating income or interest expenses during the period concerned. The real interest rate is the rate that exactly discounts estimated future cash payments or receipts which correspond to the expected life of the instrument or, when appropriate for a shorter period, to the net carrying amount of the financial asset or financial liability.

Provisions

Provisions are recognised in the consolidated statement of financial position when the Group has legal or commercial commitment as a result of an event that happened in the past and is likely to require an outflow of economic benefits to repay the obligation. Provisions are assessed by the Members of the Board at their best estimate of the expenditure required to settle the obligation at the reporting date and are discounted to present value where the effect is material.

Operating leases

Leases on assets arising where the Group does not undertake substantially all the risks and rewards arising from ownership of the assets are classified as operating leases.

The rent paid on a monthly basis on the operating leases is debited in the consolidated statement of comprehensive income based on the straight line method over the life of the lease.

Investment properties

Investment properties comprises properties held to obtain rental income and capital appreciation which do not include owner-occupied property. It also includes improvements in properties.

Investment properties are initially recognized at cost, plus expenses related to the transactions for the acquisition.

After initial recognition are measured at cost less accumulated depreciation and any accumulated losses from impairment value. For the calculation of depreciation, its useful lives is set equal to that of owner-occupied properties and using straight line method.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

3. SIGNIFICANT ACCOUNTING POLICIES (cont.)

Unearned premiums (general insurance)

Unearned premiums represent the proportion of net premiums written in a year that relate to periods of risk from 1 January next year until the date of expiration of the contract, calculated on a daily basis. Net unearned premiums are deducted from income of the general insurance and transferred to the next year.

Life insurance reserves

The amount transferred to reserves of life insurance is the result of an actuarial assessment made annually by the actuary of the company pursuant to the Insurance Services and Other Related Issues Law. The calculation of this amount is based on commonly accepted actuarial principles that are consistent with the instructions of the supervisory authority.

For contracts that are linked to share units, each unit is connected to an investment portfolio. The value of each unit is increased or decreased depending on the value of the related portfolio. Current liabilities are equal to the sum of the current value of each unit of all investments that are linked to share units plus any collateral benefits.

The Board of Directors has been informed by the actuary of the company that the insurance company's liabilities for life insurance unexpired do not exceed the total reserves of life insurance on the date of the reporting period.

Share capital

The ordinary shares are classified as equity.

Comparative figures

The comparative amounts included in the consolidated financial statements are restated where necessary to conform to the presentation of this year.

The comparative amounts presented in the consolidated statement of comprehensive income includes the results of the subsidiary company Alpha Insurance Limited, while the amounts of this year do not include it due to the its disposal on 31 December 2012.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

4. NET INTEREST INCOME

| | From 1 January to | |
|--|-------------------|---------------|
| | 31.12.2012 | 31.12.2011 |
| | € | € |
| Interest income | | |
| Deposits with the Central Bank of Cyprus | 362.841 | 970.324 |
| Loans and advances to financial institutions | 5.134.965 | 24.936.391 |
| Loans and receivables - Note (i) | 217.872.088 | 245.180.424 |
| Derivatives held for risk management | 6.287.380 | 14.647.765 |
| Treasuries | 2.772.731 | 2.154.661 |
| Corporate Bonds | 12.613.067 | 15.902.443 |
| | | |
| Total interest income | 245.043.072 | 303.792.008 |
| | | |
| Interest expense | | |
| Deposits from financial institutions | (18.729.120) | (40.614.410) |
| Deposits from customers | (85.689.336) | (92.435.162) |
| Bonds | (2.587.861) | (3.156.700) |
| Special government bonds | (2.109.300) | (2.044.125) |
| | | |
| Total interest expense | (109.115.617) | (138.250.397) |
| | | |
| Net interest income | 135.927.455 | 165.541.611 |
| | | |

Note:

(i) Loans and advances to customers are stated after deducting unwinding of interest as follows:

| | | From 1 January to | |
|---------------------------------|------|-----------------------------|--------------|
| | Note | 31.12.2012 € | 31.12.2011 € |
| Loans and advances to customers | 17 | 246.732.235 | |
| Unwinding of interest | 17 | (28.860.147) 217.872.088 | 245.180.424 |

<u>3.289.671</u> <u>5.997.333</u>

THE GROUP OF ALPHA BANK CYPRUS LIMITED

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

5. NET INCOME FROM FEES AND COMMISSIONS

6.

7.

| | From 1 Ja 31.12.2012 € | nuary to 31.12.2011 € |
|--|---------------------------------------|---|
| Income from fees and commissions Commissions receivable Income from fees Income from study fees | 13.573.115 6.534.324 196.233 | 14.679.284 7.731.482 <u>291.022</u> |
| Total income from fees and commissions | 20.303.672 | 22.701.788 |
| Expenses from fees and commissions Expenses from fees Commissions payable Total expenses from fees and commissions | (644.153) (748.674) (1.392.827) | (576.735) _(131.427) _(708.162) |
| Net income from fees and commissions | 18.910.845 | 21.993.626 |
| NET PROFIT / (LOSS) FROM CHANGE IN THE FA INSTRUMENTS | IR VALUE OF | FINANCIAL |
| INSTRUMENTS | From 1 Ja 31.12.2012 € | anuary to 31.12.2011 € |
| Surplus / (deficit) on revaluation of derivatives held for risk management | 941.206 | (1.487.909) |
| Surplus on revaluation of derivatives held for trading | 131.405 | 159.740 |
| | <u>1.072.611</u> | (1.328.169) |
| OTHER INCOME FROM OPERATIONS | | |
| | From 1 Ja 31.12.2012 € | nuary to 31.12.2011 € |
| Revenue from foreign exchange transactions (Expenses) / income from foreign exchange transactions -unrealized (loss) / profit Dividends receivable | 3.501.946 (506.760) 294.485 | 3.013.410 532.277 2.451.646 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

8. INCOME FROM INSURANCE OPERATIONS

Income from insurance operations - general insurance

| Income from insurance operations - general insurance | | |
|--|--------------|-------------|
| | From 1 J | anuary to |
| | 31.12.2012 | 31.12.2011 |
| | € | € |
| Gross premiums | - | 15.946.497 |
| Less: Reinsurance | | (4.842.969) |
| Net premiums | - | 11.103.528 |
| Change in unearned premiums | - | (3.402) |
| Change from unexpired risks | | (7.606) |
| | - | 11.092.520 |
| Income from investments | | 213.535 |
| | - | 11.306.055 |
| Claims payable - net | - | (6.599.331) |
| Commissions payable - net | - | (769.982) |
| Other administrative expenses | - | (771.770) |
| Provision for doubtful debts | - | (55.944) |
| Net income - general insurance | _ | 3.109.028 |
| Income from insurance operations - life | | |
| Gross premiums | - | 12.660.389 |
| Less: Reinsurance | | (2.308.904) |
| Net premiums | - | 10.351.485 |
| Expenses from investments | <u>-</u> _ | (3.627.747) |
| | - | 6.723.738 |
| Claims payable - net | - | (5.976.720) |
| Commissions payable - net | - | (865.429) |
| Other administrative expenses | - | (548.113) |
| Provision for doubtful debts | | (102.319) |
| Net results from insurance operations life | - | (768.843) |
| Transfer to reserve life insurance | - | 3.179.967 |
| Dividends to policyholders of participating profits | | (5.773) |
| Net income – life insurance | - | 2.405.351 |
| Total income from insurance operations | - | 5.514.379 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

9. STAFF COSTS

| | From 1 January to | | anuary to |
|-------------------------------------|-------------------|-------------------|------------|
| | | 31.12.2012 | 31.12.2011 |
| | Note | € | € |
| Salaries and employer contributions | | 34.769.786 | 36.486.885 |
| Other staff costs | | 610.713 | 713.551 |
| Contributions to the Provident Fund | | 3.756.062 | - |
| Retirement benefit plan | 34 | | 7.367.683 |
| | | <u>39.136.561</u> | 44.568.119 |

The total number of employees of the Group as at 31 December 2012 amounted to 761 people (2011: 829 employees).

On 12 January 2012, signed a new collective agreement between the Cyprus Bankers Employers Association and the Bank Union Employees of Cyprus where defined benefit plan Provident Fund / Retirement Gratuity expired on December 31, 2011 and replaced by January 1, 2012 with a defined contribution plan. The defined contribution is 14% of salary by the employer while the employees' contribution is in the range from 3% - 10% of salary.

10. OTHER EXPENSES

| | From 1 January to | |
|--|-------------------|------------|
| | 31.12.2012 | 31.12.2011 |
| | € | € |
| Advertisements and promotions | 1.750.228 | 1.902.375 |
| Rents payable | 1.517.858 | 1.803.832 |
| Maintenance and repairs | 659.886 | 725.220 |
| Write off of property, plant and equipment | 43.090 | 49.564 |
| Professional expenses | 2.601.322 | 438.469 |
| Other expenses | 8.874.320 | 7.808.846 |
| | | |
| | 15.446.704 | 12.728.306 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

11. (LOSS) / PROFIT FOR THE YEAR BEFORE TAXATION

12.

The (loss)/profit for the year before tax is stated after charging the following:

| | | From 1 J | January to |
|--|------|-------------|------------|
| | | 31.12.2012 | 31.12.2011 |
| | Note | € | € |
| Directors' remuneration: | | | |
| As Executive Directors | 50 | 534.734 | 865.655 |
| As Directors | 50 | 55.000 | 55.000 |
| Independent auditors' remuneration for statutory audit | | | |
| of annual accounts | | 43.250 | 70.075 |
| Independent auditors' remuneration for other review | | | |
| services | | 10.250 | 7.500 |
| Independent auditors' remuneration for other non-audit | | | |
| services | | 55.000 | 18.738 |
| Depreciation of property, plant and equipment | 24 | 2.205.950 | 2.658.182 |
| Amortization of intangible assets | 25 | 315.123 | 276.494 |
| Rents payable | 10 | 1.517.858 | 1.803.832 |
| | | | |
| TAXATION | | | _ |
| | | | January to |
| | | 31.12.2012 | 31.12.2011 |
| | Note | € | € |
| | | | |
| Corporation tax for the year | | - | 1.196.819 |
| Corporation tax of previous years | | - | 3.670 |
| Capital gains tax | | 197.103 | - |
| Tax levy on credit institutions | | 2.455.890 | 3.366.352 |
| Deferred tax - credit | 27 | (4.174.662) | (495.711) |
| | | | |
| (Credit)/charge for the year | | (1.521.669) | 4.071.130 |

The taxation of the Group is the total tax of all the companies of the Group.

All companies are taxed for corporation tax purposes at rate 10% on taxable profits for the year (from 1 January 2013 increased to 12.5%)

In addition, tax losses from previous years can be carried forward to subsequent years until their finally offset (tax losses accumulated by the year 2011 can be transferred up to year 2016 and tax losses from year 2012 onwards will be limited to five years). Companies belonging to the same group can offset losses with profits arising in the same tax year.

The tax levy on credit institutions came into force on 14 April 2011. The Company is taxed on 0.095% (from 1 January 2013 rose to 0.15%) in total deposits, excluding deposits from other financial institutions as at 31 December of the previous year.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

12. TAXATION(cont.)

<u>Reconciliation of tax based on the taxable income and tax-based accounting (loss)/profit of the Group</u>

| me Group | From 1 J: 31.12.2012 € | anuary to 31.12.2011 € |
|--|--|--|
| Accounting (loss) / profit of the Group before taxation | (39.723.913) | 6.758.784 |
| Tax calculated at the tax rates Tax effect of expenses not deductible Tax effect of allowances and income not subject to tax Tax effect of losses year Additional tax on life insurance premiums to 1.50% Prior years' taxes Capital gains tax Deferred taxation Tax levy on credit institutions | (3.972.391) 465.971 (4.503.948) 8.010.368 - 197.103 (4.174.662) 2.455.890 | 675.878 1.021.611 (586.450) - 85.780 3.670 - (495.711) 3.366.352 |
| Taxation as per consolidated statement of comprehensive income | (1.521.669) | 4.071.130 |
| Effective tax rate (excluding rate of deferred taxation, capital gains tax and tax levy on credit institutions) | 0% | 17,76% |

13. (LOSS)/PROFIT PER SHARE

The (loss) / profit per share is calculated by dividing the (loss) / profit for the year attributable to owners of the parent by the weighted average number of issued ordinary shares during the year.

| | From 1 Ja | inuary to |
|--|--------------------|--------------------|
| | 31.12.2012 | 31.12.2011 |
| Basic and fully diluted (loss) / profit attributable to owners | | |
| From continuing operations | (38.587.438) | 2.107.765 |
| From discontinued operations | 7.016.258 | 473.070 |
| Basic and fully diluted (loss) / profit attributable to owners | (31.571.180) | 2.580.835 |
| Weighted average number of shares that were issued during the year | <u>139.500.000</u> | <u>139.500.000</u> |
| Basic and fully diluted (loss) / profit per share (€ cent) | | |
| From continuing operations | (27,66) | 1,51 |
| From discontinued operations | 5,03 | 0,34 |
| Basic and fully diluted | | |
| (Loss) / profit per share (€ cent) | (22,63) | 1,85 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

14. PROFIT FROM DISCONTINUED OPERATIONS

On 31 December 2012, the Board of Directors agreed with the company Alpha Group Investments Limited the disposal of insurance activities segments through the sale of its subsidiary company Alpha Insurance Limited. The results from discontinued operations and the assets and liabilities classified as held for sale are presented separately in the statement of comprehensive income and statement of financial position respectively. The sale took place on 31 December 2012.

| | | | 01.01.2012- 31.12.2012 | 01.01.2011- 31.12.2011 |
|-----|--|------|---------------------------|---------------------------|
| | | Note | € | € |
| | Profit from disposal of subsidiary | 40 | 4.996.934 | - |
| | Income from insurance operations | | 2.607.331 | 2.394.560 |
| | Impairment of available for sale investments | | - | (1.354.194) |
| | Depreciation and amortization | | (121.168) | (141.135) |
| | Other expenses | | (129.453) | (107.135) |
| | Profit from discontinued operations before | | | |
| | taxation | | 7.353.644 | 792.096 |
| | Taxation | | (337.386) | (319.026) |
| | Profit from discontinued operations | | 7.016.258 | 473.070 |
| 15. | CASH AND BANK DEPOSITS | | | |
| | | | 31.12.2012 | 31.12.2011 |
| | | | € | € |
| | Cash and cash equivalents | | 18.718.297 | 20.204.379 |
| | Balances with Central Bank of Cyprus | | <u>26.760.219</u> | <u>290.688.990</u> |
| | | | 45 470 516 | 210 002 260 |
| | | | <u>45.478.516</u> | <u>310.893.369</u> |

The deposits with Central Bank of Cyprus include obligatory deposits for liquidity purposes amounted to \in 26.760.219 (2011: \in 290.688.990).

The analysis of the above assets at maturity and currency are disclosed in note 45 of the consolidated financial statements. The deposits bear interest at the interbank rate of the relevant period and currency.

16. LOANS AND ADVANCES TO FINANCIAL INSTITUTIONS

| | 31.12.2012 € | 31.12.2011 € |
|---|---------------------------|---------------------------|
| Placements with Alpha Group companies Placements with other financial institutions | 696.822.197 30.381.287 | 571.811.140 14.648.952 |
| | 727.203.484 | 586.460.092 |

Analysis of the above deposits by maturity date is presented in note 45 of these consolidated financial statements.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

17. LOANS AND ADVANCES TO CUSTOMERS

| | 31.12.2012 € | 31.12.2011 € |
|--|----------------------|----------------------------|
| Loans and advances to customers Loans on insurance policies within the | 4.230.830.083 | 4.601.890.391 |
| redemption value and mortgage loans | 4.230.830.083 | 1.348.653 4.603.239.044 |
| Provisions for impairment of doubtful debts | (493.874.732) | (324.939.008) |
| | <u>3.736.955.351</u> | 4.278.300.036 |

The fair value of loans and advances to customers approximated to the amounts presented in the consolidated statement of financial position, after deducting the provisions for impairment.

| Per economic sector | 31.12.2012 € | 31.12.2011 € |
|--|---|---|
| Industry Tourism Trade Building and construction Personal and professional Other sectors | 77.354.684 124.081.013 157.397.222 1.721.684.939 2.003.849.256 146.462.969 | 71.614.566 122.234.123 129.285.315 1.702.705.780 2.385.080.970 190.969.637 |
| | 4.230.830.083 | 4.601.890.391 |

Analysis of loans and advances to customers at the maturity date is disclosed in note 45 of the consolidated financial statements.

During the year, loans totaling \in 374 m. were transferred to intragroup company of Alpha Bank S.A. For these loans all the risks and rewards of ownership have been transferred and therefore their recognition suspended from the statement of financial position.

Provision for impairment

| | Impairment |
|---|--------------------|
| | reserve |
| | € |
| 2012 | |
| 1 January | 324.939.008 |
| Debit in consolidated statement of comprehensive income | 141.820.157 |
| Reversals and write offs | (2.466.774) |
| Exchange difference | 722.194 |
| Unwinding of interest | 28.860.147 |
| | |
| 31 December | <u>493.874.732</u> |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

17. LOANS AND ADVANCES TO CUSTOMERS (cont.)

| | Impairment reserve € |
|---|----------------------------|
| 2011 | C |
| 1 January | 176.318.369 |
| Debit in consolidated statement of comprehensive income | 129.374.700 |
| Reversals and write offs | 367.427 |
| Exchange difference | 2.130.694 |
| Separating real interest | 16.747.818 |
| | |
| 31 December | <u>324.939.008</u> |

The Group's exposure to credit risk, interest rate risk and impairment losses in relation to loans and advances to customers is reported in note 45 of the consolidated financial statements.

18. INVESTMENTS CLASSIFIED AS LOANS AND ADVANCES

| | 31.12.2012 | 31.12.2011 |
|--|------------|-------------|
| | € | € |
| Investments classified as loans and advances | | 912.599.057 |

During the year 2009, the Group acquired bonds issued by companies of Alpha Bank S.A Group. The Board of Directors of the Group considers that the financial substance of that particular investment concerns the loans and advances category. In the year 2012, the Company sold the bonds in an intragroup company of Alpha Bank S.A. at their carrying value at the date of sale.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

19. INVESTMENTS AVAILABLE FOR SALE

| | | 31.12.2012 € | 31.12.2011 € |
|--|-------------------------------|---------------------------|--------------------------------|
| Assets available for sale | | | |
| Cyprus listed government bonds and Bonds and shares in companies | debentures | 46.228.347 145.983.700 | 83.064.666 1.667.803 |
| | | <u>192.212.047</u> | 84.732.469 |
| Listed in Stock Exchanges Unlisted | | 190.561.476 | 83.081.898 <u>1.650.571</u> |
| | | <u>192.212.047</u> | 84.732.469 |
| Geographical analysis based on issue | r's place: | | |
| | - Cyprus - Greece | 44.532.388 | 83.989.081 726.156 |
| | -Great Britain | 5.382.856 | - |
| | - Netherlands | 3.304.000 | - |
| | - Austria | 3.346.530 | - |
| | Luxemburg | 50.869.110 | - |
| | - USA | 84.777.163 | 17.232 |
| | | <u>192.212.047</u> | 84.732.469 |

The unlisted securities include the Group's investment in the company JCC Payments Systems Limited. The companies' bonds relate to financial institutions.

Government bonds for the year 2011 include Greek government bonds (GGB), whose nominal value has been impaired by 65%. The loss arising from impairment during 2012 amounted to $\[mathbb{c}\]$ 1.354.194 is recognized in the consolidated statement of comprehensive income.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

19. INVESTMENTS AVAILABLE FOR SALE (cont.)

The movement of assets available for sale is analysed as follows:

| | Government | | |
|---|---------------|------------------|------------------|
| | bonds and | Bonds and shares | 3 |
| | debentures | in companies | Total |
| | € | € | € |
| 2012 | | | |
| 1 January | 83.064.666 | 1.667.803 | 84.732.469 |
| Acquisitions | 132.123.639 | 136.460.511 | 268.584.150 |
| Securities expires | (170.000.000) | - | (170.000.000) |
| Sales | (755.340) | - | (755.340) |
| Accrued interest | 947.406 | 2.303.527 | 3.250.933 |
| Interest received | (809.635) | (144.568) | (954.203) |
| Sale of investment in subsidiary | (2.275.908) | - | (2.275.908) |
| Revaluation | 3.933.519 | 5.696.427 | <u>9.629.946</u> |
| 31 December | 46.228.347 | 145.983.700 | 192.212.047 |
| 2011 | | | |
| 1 January | 30.757.520 | 1.667.803 | 32.425.323 |
| Acquisitions | 69.700.130 | - | 69.700.130 |
| Securities expired | (11.004.790) | - | (11.004.790) |
| Accrued interest | 1.925.450 | - | 1.925.450 |
| Interest received | (663.111) | - | (663.111) |
| Transfer from investments recognised at | | | |
| fair value through profit or loss | 2.850.128 | - | 2.850.128 |
| Revaluation | (10.500.661) | | (10.500.661) |
| | | | |
| 31 December | 83.064.666 | 1.667.803 | 84.732.469 |

The analysis of the above assets at maturity date is reported in note 45 of the consolidated financial statements.

The table below analyzes financial instruments measured at fair value, by valuation method. The different levels are defined as follows:

- Level 1 stock exchange prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2 information other than quoted prices included in Level 1 that are related to assets or liabilities, either directly (ie as prices) or indirectly (ie derived from prices).
- Level 3 information for the asset or liability that are not based on published market data.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

19. INVESTMENTS AVAILABLE FOR SALE (cont.)

| 31.12.2012 | Government Bonds € | Bonds and securities of companies \in | Total € |
|------------|--------------------------|---|--------------|
| | 2 246 527 | 144 222 120 | 1.47.670.666 |
| Level 1 | 3.346.537 | 144.333.129 | 147.679.666 |
| Level 2 | 42.881.810 | - | 42.881.810 |
| Level 3 | - | 1.650.571 | 1.650.571 |
| Total | 46.228.347 | 145.983.700 | 192.212.047 |
| 31.12.2011 | | | |
| Level 1 | - | 17.232 | 17.232 |
| Level 2 | 83.064.666 | _ | 83.064.666 |
| Level 3 | _ | 1.650.571 | 1.650.571 |
| Total | <u>83.064.666</u> | 1.667.803 | 84.732.469 |

20. RECEIVABLES FROM INSURANCE AGENTS AND POLICYHOLDERS

| | 31.12.2012 € | 31.12.2011 € |
|---|-----------------|---------------------------------------|
| Due from agents and policyholders Provisions for impairment of doubtful debts | <u>-</u> | 6.786.660 (1.695.216) 5.091.444 |
| Life insurance premiums and premium on medical treatment which is not yet payable | <u>-</u> | 2.171.145 7.262.589 |
| Value of contracts in force | | 4.425.278 |
| | - | 11.687.867 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

20. RECEIVABLES FROM INSURANCE AGENTS AND POLICYHOLDERS (cont.)

| | Gross balance € | 31.12.2012 Provision for bad debts € | Maximum credit risk € | Gross balance € | 31.12.2011 Provision for bad debts € | Maximum credit risk € |
|--|-----------------------|--|--------------------------------|-----------------------|--|--------------------------------|
| Balances not yet received | - | - | - | 2.171.145 | - | 2.171.145 |
| Credit balances within the time credit limits | - | - | - | 4.861.266 | - | 4.861.266 |
| Credit balances outside the time credit limits | - | - | - | 1.925.394 | (1.695.216) | 230.178 |
| Value of contracts in force | - | - | - | 4.425.278 | - | 4.425.278 |
| | - | - | - | 13.383.083 | (1.695.216) | 11.687.867 |

The credit balances outside the time credit limits consist of partners and insurance agents debts that have stopped cooperating with the subsidiary company. A provision for doubtful debts is considered very satisfactory. The remaining balances of representatives that repay in monthly installments and of which a judicial decision has issued against for binding their property exceed the amount included as a receivable in the consolidated financial statements.

21. REINSURANCE CONTRACTS

| | 31.12.2012 | 31.12.2011 |
|--|--------------|------------|
| | € | € |
| Outstanding claims - Life insurance | - | 1.366.642 |
| - General insurance | <u>-</u> | 1.165.882 |
| | - | 2.532.524 |
| Unearned premiums of general insurance | | 2.214.341 |
| | - | 4.746.865 |
| Long term reserves of life insurance | | 190.814 |
| | | |
| | - | 4.937.679 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

22. FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

| | 31.12.2012 € | 31.12.2011 € |
|--|-----------------|--------------|
| | | 10 400 010 |
| Bonds with fixed return | - | 12.422.812 |
| Shares in collective investment bodies | - | 1.917.443 |
| Listed in Cyprus and Athens Stock Exchange | - | 954.218 |
| Unlisted | | 3.085 |
| | - | 15.297.558 |

Shares in collective investment bodies consist of long-term investments in equity schemes of mutual funds in Greece.

23. DERIVATIVE FINANCIAL INSTRUMENTS

| | 31.12.2012 | | 31.12.2011 | | |
|-----------------------------------|----------------------|--------------------|--------------------|----------------------|--|
| | Assets | Liabilities | Assets | Liabilities | |
| | € | € | € | € | |
| Derivatives nominal value | | | | | |
| Total and a series of a series of | | | | | |
| Interest rate derivatives | | | | 5 000 000 | |
| Interest rate swaps | _ | | _ | 5.000.000 | |
| Foreign exchange derivatives | | | | | |
| Futures | 25.695.675 | 21.145.506 | 88.701.061 | 84.236.967 | |
| Currency swaps | 1.561.422.529 | 259.920.087 | 307.506.739 | 1.858.182.076 | |
| | 1.587.118.204 | <u>281.065.593</u> | <u>396.207.800</u> | 1.942.419.043 | |
| | | | | | |
| Total derivatives | <u>1.587.118.204</u> | <u>281.065.593</u> | <u>396.207.800</u> | <u>1.947.419.043</u> | |
| Fair value of derivatives | | | | | |
| 1 111 (11110 01 1101) 1101 | 3 | 31.12.2012 | 3 | 31.12.2011 | |
| | Assets | Liabilit | ties Asset | s Liabilities | |
| | € | € | € | € | |
| | | | | | |
| Interest rate derivatives | | | | | |
| Interest rate swaps | | <u> </u> | | <u>- 131.405</u> | |
| T | | | | | |
| Foreign exchange derivatives | 1.45 | 120 | 107 4.007 | 704 4464005 | |
| Futures | 145.0 | | | 5.794 4.464.095 | |
| Currency swaps | 5.616.9 | | | 1.128 12.634.699 | |
| | 5.761.9 | <u>2.208.</u> | .275 11.606 | 5.922 17.098.794 | |
| Total derivatives | _5.761.9 | 965 <u>2.208</u> . | .275 _11.606 | 5.922 17.230.199 | |
| | 2.701. | | | | |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

23. DERIVATIVE FINANCIAL INSTRUMENTS (cont.)

| | Derivatives (assets) € | Derivatives (liabilities) € |
|------------|------------------------|-----------------------------|
| 31.12.2012 | | |
| Level 1 | - | - |
| Level 2 | 5.761.965 | 2.208.275 |
| Level 3 | | |
| Total | <u>5.761.965</u> | 2.208.275 |
| 31.12.2011 | | |
| Level 1 | - | - |
| Level 2 | 11.606.922 | 17.230.199 |
| Level 3 | - | |
| Total | 11.606.922 | 17.230.199 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

24. PROPERTY, PLANT AND EQUIPMENT

Buildings and improvements on leasehold Lease Plant and Land premises Computers Vehicles premium Equipment Total € € € € € € € Cost 1 January 2012 152.271 219.555 20.584.663 61.892.449 5.671.333 34.702.032 562.595 Additions 108.923 4.528 527.306 640.757 (77.460)Write offs (77.460)Sale of investment in subsidiary company (567.123) (152.271) (2.511.462) (402.500)(1.389.568)31 December 2012 5.671.333 34.408.455 219.555 19.644.941 59.944.284 1 January 2011 552.901 82.961 61.653.221 5.671.333 34.790.588 219.555 20.335.883 869.476 Additions 254.057 9.694 69.310 536.415 (630.248)Write offs (342.613)(287.635)31 December 2012 5.671.333 562.595 152.271 219.555 34.702.032 20.584.663 61.892.449

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

24. PROPERTY PLANT AND EQUIPMENT (cont.)

Buildings and improvements on leasehold Lease Plant and Vehicles Land premises Computers premium Equipment Total € € € € € € **Disposals** 1 January 2012 12.026.851 520.208 73.839 218.929 17.488.163 30.327.990 Charge for the year* 18.351 1.073.727 2.294.967 1.181.447 20.816 626 Write offs (34.370)(34.370)Sale of investment in subsidiary company (1.838.444) (30.655)(541.024)(92.190)(1.174.575)31 December 2012 13.177.643 219.555 17.352.945 30.750.143 496.987 54.914 215.513 1 January 2011 10.957.006 16.526.072 28.250.492 Charge for the year 1.372.181 23.221 18.925 3.416 1.240.439 2.658.182 Write offs (302.336)(278.348)(580.684)520.208 73.839 218.929 31 December 2011 12.026.851 17.488.163 30.327.990 Net book value 1 January 2011 55.914 4.042 3.809.811 5.671.333 23.833.582 28.047 33.402.729 31 December 2011 42.387 78.432 3.096.500 5.671.333 22.675.181 626 31.564.459 31 December 2012 5.671.333 21.230.812 2.291.996 29.194.141

^{*} Depreciation charge for the year 2012 includes depreciation of the subsidiary company Alpha Insurance Limited amounted to € 89.017.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

25. INTANGIBLE ASSETS

| | Goodwill € | Application software € | Total € |
|----------------------------------|--------------------|------------------------|--------------------|
| Cost | | | |
| 1 January 2012 | 7.983.545 | 7.180.741 | 15.164.286 |
| Additions | - | 790.986 | 790.986 |
| Sale of investment in subsidiary | <u>(7.983.545)</u> | <u>(901.481)</u> | <u>(8.885.026)</u> |
| 31 December 2012 | | <u>7.070.246</u> | 7.070.246 |
| 1 January 2011 | 7.983.545 | 6.865.136 | 14.848.681 |
| Additions | 7.002.545 | <u>315.605</u> | 315.605 |
| 31 December 2011 | <u>7.983.545</u> | <u>7.180.741</u> | <u>15.164.286</u> |
| Amortisation | | | |
| 1 January 2012 | - | 6.657.245 | 6.657.245 |
| Charge for the year* | - | 347.275 | 347.275 |
| Sale of investment in subsidiary | - | <u>(869.977)</u> | (869.977) |
| 31 December 2012 | | <u>6.134.543</u> | 6.134.543 |
| 1 January 2011 | - | 6.380.751 | 6.380.751 |
| Charge for the year | | <u>276.494</u> | <u>276.494</u> |
| 31 December 2011 | - | 6.657.245 | 6.657.245 |
| Net Book Value | | | |
| 1 January 2011 | <u>7.983.545</u> | 484.385 | 8.467.930 |
| 31 December 2011 | <u>7.983.545</u> | 523.496 | 8.507.041 |
| 31 December 2012 | - | 935.703 | 935.703 |

Goodwill resulted from the Group's interest in the share capital of Alpha Insurance Limited. From 1 January 2005, the Group ceased amortization of goodwill and has deleted the related accumulated amortization from the cost of goodwill.

^{*} Amortisation charge for the year 2012 includes amortization of the subsidiary company Alpha Insurance Limited amounted to \in 32.152.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

26. INVESTMENT PROPERTIES

| | 2012 € | 2011 € |
|--|--------------|-----------|
| Cost | | |
| 1 January | 1.661.000 | 1.817.000 |
| Revaluation | (157.000) | (156.000) |
| Sale of investment in subsidiary company | (1.504.000) | |
| 31 December | _ | 1.661.000 |

All property investments relate to investments in land and are owned by the subsidiary of the Company.

The fair value of investment properties of the subsidiary of the Company on 31 December 2012 and 31 December 2011 was determined based on the valuations conducted on the same date by independent valuers not connected with the company who have the appropriate qualifications and expertise to estimate the relative location.

27. DEFERRED TAXATION

| | 2012 € | 2011 € |
|--|------------------------|------------------|
| 1 January | 2.971.934 | 2.476.223 |
| Credit in the consolidated statement of comprehensive income | 4.209.391 | 495.711 |
| Sale of investment in subsidiary company | 216.834 | _ |
| 31 December | <u>7.398.159</u> | <u>2.971.934</u> |
| The deferred tax asset resulted from the following items: | 31.12.2012 | 31.12.2011 |
| | € | € |
| Deferred tax asset | | |
| Provision for impairment of loans and receivables | - | 3.970.393 |
| Tax losses | 8.177.274 8.177.274 | 3.970.393 |
| | | |
| Deferred tax liability | | |
| Differences between depreciation and capital allowances | (779.115) | (998.459) |
| Deferred tax asset | <u>7.398.159</u> | 2.971.934 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

27. DEFERRED TAXATION (cont.)

Deferred tax is provided in full on all temporary differences under the liability method using the applicable tax rates (Note 12). In the case of tax losses the applicable corporation tax rate is 10%.

Deferred tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred taxes relate to the same tax principle.

28. TAXATION

| | 31.12.2012 | 31.12.2011 |
|---|------------------|-------------|
| | € | € |
| | | |
| Corporation tax receivable | 1.685.462 | 1.022.772 |
| Special contribution to the defence fund - receivable | (197.103) | 24.962 |
| | | |
| | <u>1.488.359</u> | 1.047.734 |
| The above amounts are receivable within an average | | |
| The above amounts are receivable within one year | | |
| | 2012 | 2011 |
| | € | € |
| The movement of the account is analysed as follows: | | |
| 1 January | 1.047.734 | 553.596 |
| Charge for the year * | (3.018.691) | (4.563.171) |
| Charge for previous years | (6.417) | (3.670) |
| Payments and adjustments | 3.410.426 | 5.060.979 |
| Sale of investment in subsidiary company | 55.307 | |
| 31 December | 1.488.359 | 1.047.734 |

^{*}The charge for the year 2012 includes the tax charge of the subsidiary company Alpha Insurance Limited amounted to € 365.698.

29. OTHER ASSETS

| | 31.12.2012 € | 31.12.2011 € |
|--|------------------------|------------------------------------|
| Other receivables and prepayments Prepayments of interest Commissions and other prepaid expenses | 2.308.866 9.621.215 | 3.132.401 10.176.534 498.947 |
| | 11.930.081 | 13.807.882 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

30. BONDS

| DONDS | 2012 € | 2011 € |
|--|-------------------------|-------------------------|
| 1 January Interest payable | 95.377.016 2.461.056 | 95.339.060 3.002.022 |
| Payments | (2.570.020) | (2.964.066) |
| Sale of investment in subsidiary company | 4.908.659 | |
| 31 Δεκεμβρίου | <u>100.176.711</u> | 95.377.016 |

The Board of Directors of the Company has approved the issue of 1m. bonds with 10 years duration with a nominal value and \in 100 each which have been offered to a limited number of investors in Cyprus and abroad. An amount of \in 4.900.000 has been acquired from Alpha Insurance Limited. The bonds were issued on 30 May 2008 and have been placed on 31 December 2008 in the Cyprus Stock Exchange where they are tradeable.

The Bonds may, at the option of the Company be redeemed in whole, at their principal amount together with accrued interest, five years after their issue date, or on any interest payment date thereafter, subject to the prior consent of the Central Bank.

The Bonds bear a floating interest rate which will be set at the beginning of each period and is valid for that specific interest period.

The floating interest rate is equal to the 3-months Euribor in force at the beginning of each interest period plus a margin of 1.80% (from 31 May 2013 the margin increases to 2,80%). The Bonds are not secured and in case of dissolution of the Company, their repayment shall follow in priority the repayment of the obligations of the Company to its depositors and any other creditors, but they will have priority over the repayment of the rights of the owners of the company.

31. PROVISIONS FOR POLICIES AND UNEARNED PREMIUMS

| | 31.12.2012 € | 31.12.2011 € |
|--|-----------------|--------------|
| Gross liabilities | | |
| Outstanding claims - Life insurance | - | 2.465.607 |
| - General insurance | - | 6.447.428 |
| Provision for payments at maturity of life insurance | | |
| contracts | - | 336.845 |
| | - | 9.249.880 |
| Unearned premiums for general insurance operations | - | 8.442.009 |
| Provision for unexpired risk | _ | 108.630 |
| Short term life insurance reserves | - | 17.800.519 |
| Long life insurance reserves | | 30.578.856 |
| Total liabilities | | 48.379.375 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

31. PROVISIONS FOR POLICIES AND UNEARNED PREMIUMS (cont.)

The table below presents the estimates of claims as they have evolved over the last 5 years. In addition it presents a reconciliation of these estimates to total liability as presented in the consolidated statement of financial position of current year:

| Loss year | Previous years € | 31.12.2006 € | 31.12.2007 € | 31.12.2008 € | 31.12.2009 € | 31.12.2010 € | 31.12.2011 € | Total € |
|--------------------------------|------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|--------------|--------------|
| Loss year | _ | 5.262.161 | 5.609.838 | 5.946.305 | 5.872.860 | 5.864.527 | 6.509.183 | 6.509.183 |
| One year later | - | 5.348.112 | 5.773.904 | 6.028.197 | 5.710.872 | 3.713.939 | - | 3.713.939 |
| Two years later | - | 4.913.927 | 5.882.416 | 6.110.666 | 5.420.575 | - | - | 5.420.575 |
| Three years later | - | 4.781.500 | 6.013.880 | 6.195.738 | - | - | - | 6.195.738 |
| Four years later | - | 4.590.103 | 6.086.226 | - | - | - | - | 6.086.226 |
| Five years later | - | 4.598.655 | - | - | - | - | - | 4.598.655 |
| Current claims assesment | - | 4.598.655 | 6.086.226 | 6.195.738 | 5.420.575 | 3.713.939 | 6.509.183 | 32.524.316 |
| Total payments | - | (4.041.351) | (5.651.303) | (5.815.956) | (4.978.708) | (3.120.444) | (3.994.319) | (27.602.081) |
| Total | - | 557.304 | 434.923 | 379.782 | 441.867 | 593.495 | 2.514.864 | 4.922.235 |
| Net outstanding claims from | | | | | | | | |
| previous years | 359.311 | - | - | _ | _ | - | - | 359.311 |
| Total net outstanding claims | 359.311 | 557.304 | 434.923 | 379.782 | 441.867 | 593.495 | 2.514.864 | 5.281.546 |
| Reinsurers | 36.250 | 16.926 | 205.347 | 102.575 | 246.354 | 201.095 | 357.335 | 1.165.882 |
| Total gross outstanding claims | 395.561 | 574.230 | 640.270 | 482.357 | 688.221 | 794.590 | 2.872.199 | 6.447.428 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

32. DEPOSITS FROM FINANCIAL INSTITUTIONS

| | 31.12.2012 € | 31.12.2011 € |
|---|---|--|
| Amounts due to Alpha Bank Group companies Amounts due to other financial institutions Amounts due to Central Bank | 1.432.912.366 80.898.065 20.072.500 | 2.695.030.378 13.740.045 221.057.889 |
| | 1.533.882.931 | 2.929.828.312 |

The analysis of the above deposits by maturity date is disclosed in note 45 of the consolidated financial statements.

The analysis of collaterals related to deposits from financial institutions is disclosed in note 42 of the consolidated financial statements.

33. DEPOSITS FROM CUSTOMERS

| | 31.12.2012 € | 31.12.2011 € |
|--|---|---|
| On demand On savings Fixed term or notice deposits | 253.280.203 3.149.703 2.344.242.132 | 236.118.141 3.298.753 2.351.294.102 |
| | <u>2.600.672.038</u> | 2.590.710.996 |

The analysis of the above deposits by maturity date is disclosed in note 45 of the consolidated financial statements.

34. OTHER LIABILITIES

| | 31.12.2012 | 31.12.2011 |
|---|-------------------|-------------------|
| | € | € |
| Retirement benefit obligations (Note i) | - | 53.297.542 |
| Accrued expenses | 4.004.107 | 4.674.995 |
| Provisions for litigation and arbitration (Note ii) | 344.600 | 357.516 |
| Other payables | 11.538.277 | 6.689.130 |
| Taxes payables on behalf of clients | 955.912 | 1.264.949 |
| Due to reinsurers | | 570.608 |
| | 16.042.006 | 66 054 740 |
| | <u>16.842.896</u> | <u>66.854.740</u> |

The Group's exposure to liquidity risk in relation to other liabilities is disclosed in note 45 to the consolidated financial statements.

7.367.683

THE GROUP OF ALPHA BANK CYPRUS LIMITED

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

34. OTHER LIABILITIES (cont.)

| (i) Defined Benefit Scheme Liability | |
|--------------------------------------|--|
| | |

| (1) Defined Benefit Scheme Liability | | 2011 € |
|---|---------------------------|---------------------------|
| Present value of obligations Unrecognized actuarial deficit | | 55.908.197 (2.610.655) |
| | | 53.297.542 |
| The movement in the defined benefit scheme liability is analysed as follows: | 2012 € | 2011 € |
| 1 January Debit in the consolidated statement of comprehensive | 53.297.542 | 48.001.587 |
| income Payments to members who retired Release at funds due to suspension α defined benefit scheme | (709.959) (52.587.583) | 7.367.683 (2.071.728) |
| 31 December | | 53.297.542 |
| The movement in the defined benefit scheme liability as shown in the consolidated statement of financial position is analysed as follows: | | |
| Present value of obligations 1 January Current service cost | | 56.257.309 4.251.563 |
| Interest on liabilities | | 2.992.094 |
| Payments to members who retired | | (2.071.728) |
| Actuarial loss | | (5.521.041) |
| | | <u>55.908.197</u> |
| The charge in the statement of comprehensive income is analysed as follows: | | |
| Current service cost | | 4.251.563 |
| Interest on liabilities | | 2.992.094 |
| Amortisation – unrecognized actuarial loss | | 124.026 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

34. OTHER LIABILITIES (cont.)

(i) Defined Benefit Scheme Liability

The main assumptions used for the actuarial valuation, expressed as weighted average were:

| | 2011 |
|--------------------------|------|
| | 0/0 |
| Discount rate | 5,12 |
| Future salary increase | 5,25 |
| Future rate of inflation | 2,00 |

On 12 January 2012, signed a new collective agreement between the Cyprus Bankers Employers Association and the Bank Union Employees of Cyprus where defined benefit plan Provident Fund / Retirement Gratuity expired on 31 December 2011 and replaced by 1 January 2012 with a defined contribution plan. The defined contribution is 14% of salary by the employer while for the employee contribution range from 3% - 10% of salary.

(ii) Provisions of legal claims

| (ii) Trovisions of legal claims | 2012 € | 2011 € |
|---|--------------------------|---------------------------------|
| 1 January Release for the year Provision for the year | 357.516 (101.516) | 361.394 (117.394) 113.516 |
| 31 December | 344.600 | <u>357.516</u> |

35. SHARE CAPITAL

| | 31.1 | 2.2012 | 31.12.2011 | | |
|---|--------------------|--------------------|--------------------|--------------------|--|
| | Number of shares | € | Number of shares | € | |
| Authorised (Ordinary shares of €0,85 each) | 600.000.000 | <u>510.000.000</u> | 600.000.000 | <u>510.000.000</u> | |
| Issued and fully paid 1 January and 31 December (Ordinary shares of €0,85 each) | <u>139.500.000</u> | <u>118.575.000</u> | <u>139.500.000</u> | <u>118.575.000</u> | |

During the year 2012 there has been no change in the share capital of the Company.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

36. RESERVES

The revenue reserve is distributable according to the requirements of the Company Law, Cap. 113.

The investments revaluation reserve arose from the revaluation of investments available for sale. The investments revaluation reserve is not distributable but in case of disposal of revalued investments, any balance of the surplus on revaluation which belongs to the disposed investments which is included in the investments revaluation reserve, is transferred to the revenue reserve.

Companies which do not distribute 70% of their profits after taxation, as determined by the Special Defence contribution Law, during the two years after the end of taxable year that the profits are reported, it will be considered that they have distributed this amount as dividend. Special defence contribution of 20% for years 2012 and 2013 and 17% in 2014 and after (during 2011 the rate was 15% until 30 August 2011 and 17% until the end of the year) will be payable on the deemed dividend distribution at the extent which owners (individuals and companies) at the end of the two year period after the end of taxable year that the profits are reported, are taxable Cyprus residents. The amount of deemed distribution of dividends is reduced by any realised dividend that has already been distributed for the year during which the profits are reported. The special defence contribution is paid by the Company for the account of the owners.

The above requirements of the Law are not applied in the case of the Company due to the fact that its owners are not residents in Cyprus for tax purposes.

37. MINORITY INTEREST

Minority interests represent the share of equity of the subsidiary company Alpha Insurance Limited attributable to owners outside the Company.

The movement of account is presented below:

| 2012 | 2011 |
|-------------|-------------------------------|
| € | € |
| 3.301.512 | 3.249.794 |
| 385.194 | 106.819 |
| (333.093) | (55.101) |
| (3.353.613) | |
| <u>-</u> | 3.301.512 |
| | € 3.301.512 385.194 (333.093) |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

38. ITEMS OFF THE STATEMENT OF FINANCIAL POSITION

| | 2012 | 2011 |
|--|--------------------|--------------------|
| | € | € |
| Contingent liabilities | | |
| Bank guarantees | 70.215.938 | 79.099.981 |
| | | |
| Commitments | | |
| Documentary letters of credits on imports and confirmed | | |
| documentary credits on exports | 7.980.916 | 6.616.872 |
| Loan and facility limits already approved but not utilized | <u>165.768.613</u> | 200.141.585 |
| | <u>173.749.529</u> | <u>206.758.457</u> |
| | | |
| Total Items Off the Statement of Financial Position | 243.965.467 | <u>285.858.438</u> |

Documentary credits and letters of guarantee are usually compensated through respective third party liabilities.

Documentary credits which are in the form of letters of credit relating to imports/exports commit the Group to make payments to third parties on production of documents and provided that the terms of the documentary credit are satisfied. The repayment by the customer is due immediately or within up to six months.

Loan and facility limits that have been approved but not utilized by clients represent a contractual obligation. These limits are granted for a specific time period and may be cancelled by the Group at any time by giving notice to the customer.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

38. ITEMS OFF THE STATEMENT OF FINANCIAL POSITION (cont.)

| 2012 Credit risk exposure relating to items off the statement of financial position: | Financial Services Sector € | Industry € | Buildings & Construction € | Trading € | Tourism industry € | Other € | Individual € | Total € |
|--|--------------------------------------|------------------------|----------------------------------|-------------------------|------------------------|--------------------------|--------------------------|----------------------------|
| Letters of Guarantee and Documentary Credits Loan and facility limits already approved | 536.018 | 394.647 | 33.301.469 | 25.416.470 | 3.724.375 | 11.689.824 | 3.134.051 | 78.196.854 |
| but not utilized | 2.525.001 | 5.773.223 | 38.588.246 | 17.258.062 | 2.050.643 | 39.736.143 | 59.837.295 | 165.768.613 |
| Total | 3.061.019 | 6.167.870 | 71.889.715 | 42.674.532 | 5.775.018 | 51.425.967 | 62.971.346 | 243.965.467 |
| 2011 Credit risk exposure relating to items off the statement of financial position: | | | | | | | | |
| Letters of Guarantee and Documentary Credits Loan and facility limits already approved | 671.179 | 1.072.626 | 37.770.889 | 18.050.030 | 2.967.709 | 21.818.239 | 3.366.182 | 85.716.854 |
| but not utilized Total | 2.304.869 2.976.048 | 7.310.109 8.382.735 | 46.489.136 84.260.025 | 9.780.728 27.830.758 | 2.499.004 5.466.713 | 55.470.378 77.288.617 | 76.287.360 79.653.542 | 200.141.584 285.858.438 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

39. SUBSIDIARIES

The subsidiary companies and their principal activities are described below:

| | Participation | | Principal activities |
|---|----------------------|-------------|--|
| | 2012 (%) | 2011 (%) | |
| Alpha Trustees Limited | 100 | 100 | Services commissioner (trustees) |
| Alpha Insurance Limited | - | 82,05 | Insurance services in life and general insurance |
| N.A.R-Login Software Services Limited | - | 51,0 | Dormant |
| Metropolitan Insurance (Properties) Limited | - | 99,9 | Dormant |

Alpha Insurance Limited was sold on 31 December 2012 to a company of the Group Alpha Bank S.A. for the amount of \in 28.650.513.

The subsidiary company Alpha Insurance Limited in a letter dated 1 September 2008, informed the Registrar of Companies and Official Receiver the intention to write off its subsidiaries NAR - Login Software Services Limited and Metropolitan Insurance (Properties) Ltd, by Companies under Article 327 of the Companies Law, Cap 113 of Cyprus. The deregistration of these companies was completed in 2012.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

40. SALE OF SUBSIDIARY COMPANY

On 31 December 2012, the Group sold its interest stake of 82.05% in the company Alpha Insurance Limited, which is registered in Cyprus and operates in insurance services.

The assets and liabilities allocated with the sale were as follows:

| | Alpha Insurance Limited |
|--|----------------------------|
| | 31.12.2012 |
| | € |
| Assets | C |
| Cash and bank deposits | 2.083.585 |
| Loan and advances to financial institutions | 24.097.803 |
| Loans and advances to customers | 1.049.234 |
| Investments available for sale | 7.175.909 |
| Receivables from insurance agents and policyholders | 11.170.339 |
| Reinsurance contracts | 6.023.194 |
| Financial assets at fair value through profit or loss | 13.960.367 |
| Property, plant and equipment | 673.016 |
| Intangible assets | 8.015.049 |
| Investment properties | 1.504.000 |
| Other assets | 1.988.116 |
| Total assets | 77.740.612 |
| Liabilities | |
| Insurance contract obligations | (49.385.092) |
| Deposits from financial institutions | (538.380) |
| Deferred tax | (216.837) |
| Taxation | (55.307) |
| Other liabilities | (2.527.951) |
| Total Liabilities | (52.723.567) |
| Net assets disposed of by sale | 25.017.045 |
| Sale proceeds | 28.650.513 |
| Minority interest at the time of sale | 3.353.613 |
| Transfer of fair value of investments available for sale to the consolidated | |
| statement of comprehensive income | (1.990.147) |
| Net assets disposed on sale | <u>(25.017.045)</u> |
| Gain on disposal of subsidiary company | 4.996.934 |
| Cash consideration | 28.650.513 |
| Cash and cash equivalents disposed on sale | (2.083.585) |
| Net cash received from the sale | <u>26.566.928</u> |

The comparative amounts presented in the consolidated financial statements include the results of the subsidiary company Alpha Insurance Limited, while in the amounts of current year are not included.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

41. OTHER CONTINGENT LIABILITIES

Lease commitments

The minimum future liabilities for lease agreements that expire at various dates up to 2032 are analysed as follows:

| | 31.12.2012 € | 31.12.2011 € |
|--|-------------------------------------|-------------------------------------|
| Within one year Between one to five years More than five years | 1.252.614 4.575.509 3.816.233 | 1.316.137 5.125.902 5.638.656 |
| | _9.644.356 | 12.080.695 |

Litigation

On 31 December 2012, there were pending litigations against the Group in connection with its activities. Based on legal advice, the Board of Directors proceeded to a provision for litigation matters (note 34) or to a provision for impairment of doubtful debts for some of these cases in the consolidated financial statements, where it is expected that the Group will suffer loss.

Apart from the above there are no pending litigations, claims or assessments against the Group or court decisions where the outcome of which would have a *material effect* on the consolidated financial statements apart from those already provided for (note 34 of these consolidated financial statements).

42. TRANSFERS / COMMITMENTS OF FINANCIAL ASSETS

The following are the other commitments of the Group:

31 December 2012

| | Investment available for sale | | |
|---|-------------------------------|-----------------|--|
| | Commitments Commitments to | | |
| | to the Central Alpha Bank A | | |
| | Bank of Cyprus | group companies | |
| | | | |
| | € | € | |
| Nominal value of the asset | 73.500.000 | 67.500.000 | |
| Carrying amounts of assets | 75.077.900 | 70.273.470 | |
| Carrying amount of associated liability | 20.000.000 | 65.000.000 | |

As for the commitments to the Central Bank of Cyprus there is an unused limit of €52.400.000.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

42. TRANSFERS / COMMITMENTS OF FINANCIAL ASSETS (cont.)

31 December 2011

| | Special government Investments available | | |
|---|--|-------------------|--|
| | securities for sale | | |
| | Secured to the Secured to the Co | | |
| | European Central | Bank of Cyprus | |
| | Bank | | |
| | € | € | |
| Nominal value of the asset | 237.000.000 | 85.846.400 | |
| Carrying amounts of asset | - | 76.252.295 | |
| Carrying amount of associated liability | <u>189.612.238</u> | <u>31.445.651</u> | |

As for the commitments to the Central Bank of Cyprus there is an unused limit of €42.000.000.

Under the Law 118 (1) / 2009 Republic of Cyprus, the Company disposed of through a bilateral agreement, securities issued by the Government of Cyprus with nominal value € 237m. which for accounting purposes are not recognized in the consolidated financial position of the Group. These securities are pledged to the European Central Bank in order to obtain liquidity. These securities have expired in 2012.

On 31 December 2011, loans totaling € 243m. were given as collateral in the Cyprus Republic, in order to allocate the Group special securities issued under Law No. 118 (1) of 2009 as mentioned above.

The fair values of financial assets and liabilities associated with commitments is approximately the same as the reported amount.

43. CAPITAL COMMITMENTS

As at 31 December 2012, the Group's commitments for capital expenditure for which no provision has been made in the consolidated financial statements amounted to $\[\in \]$ 979.196 (2011: $\[\in \]$ 974.267) and represents additional work performed for the new Head Office buildings and for the cost of refurbishment of new branches.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

44. CASH AND CASH EQUIVALENTS

Cash and cash equivalents that appear in the consolidated statement of cash flows consists of the following elements of the consolidated statement of financial position:

| | Note | 31.12.2012 € | 31.12.2011 € |
|--|------|--|--|
| Cash and balances with the Central Bank of Cyprus Loans and advances to financial institutions Amounts due to financial institutions | 15 | 45.478.516 727.203.484 (104.577.293) | 310.893.369 586.460.092 (88.128.747) |
| | | <u>668.104.707</u> | 809.224.714 |

45. RISK MANAGEMENT

Alpha Bank Cyprus Limited, is adhering to the provisions of Basel II, as these are adopted in the "Capital Requirements Directive" of the Central Bank of Cyprus as well as the provisions of the "Corporate Governance Directive" of the Central Bank of Cyprus. The Group being a member of Alpha Bank S.A. Group, operates within the framework and procedures of risk management of the Alpha Bank S.A. Group.

The structure of the Risk Management function is based on the Risk Management Policy framework that the Group has developed and aims at:

- Compliance with the instructions of the supervisory bodies with regards to setting a policy for the acceptance, follow up and management of every risk.
- Improvement in the handling of the action taken to prevent and minimize risks.
- Effective capital planning in order to cover the risks undertaken.

Within the above framework, the Group has established Policy manuals and Procedures in specific areas relating to risk management such as:

- credit risk
- loan impairment,
- market risk,
- management of assets liabilities,
- operational risk,
- regulatory compliance, and
- capital management

The above policies are specific and are incorporated into the procedures of the Group, taking into account the requirements of the supervisory framework.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

45. RISK MANAGEMENT (cont.)

The Risk Management Committee is responsible for the assessment of risks and the coordination of activities required for their correct administration, through the supervision of the strategy and the procedures of risk management.

The Company prepares an "Internal assessment of Capital Adequacy" (ICCAP) and issues a relevant report in accordance with the Instructions of the Central Bank of Cyprus and the Pillar II of the Second Treaty of Basel (Basel II). During the assessment, strategies and procedures are being reviewed in order to ensure that they remain comprehensive and proportionate to the nature, scale and complexity of the Company, as well as maintaining on a continued basis the amount, composition and allocation of internal funds that are considered appropriate to cover the nature and level of risks that the Company has adopted or is likely to undertake.

The Company undertakes a series of stress tests to measure possible impacts caused in extraordinary situations for all significant risks.

The Company has an independent Risk Management Unit, whose main responsibility is to implement effective methods of recognizing, quantifying and managing the risks that the Company undertakes.

The Unit has the following departments:

- Credit Risk
- Market Risk and Liquidity Risk
- · Operational Risk

RISK MONITORING

Credit risk

Credit Risk refers to the potential risk that the Company may face from the inability of a creditor or contracting parties to meet their repayment obligations on time, or even to fully repay their debts as per the agreed terms of each contract.

The Company reduces credit risk with the diversification of the lending portfolio to different sectors of the economy and categories of clients. It is noted that the diversification between different sectors of the economy is limited due to the small size and the special characteristics of the Cyprus economy (ie. focus on service sectors). Diversification between different categories of clients is achieved to the extent possible following the setting of upper credit limits to individuals and groups. Through compliance with the internal procedures of the Company and through the adoption of systems for the approval and control of the loans, the losses arising from credit risk are minimized to the greatest extent possible.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

45. RISK MANAGEMENT(Cont.)

Credit risk(Cont.)

The procedures followed include among others, the grading and the evaluation of the customers' repayment ability, and describe the stages that have to be followed from the preparation and submission of the customer's application to the appropriate approval authority to the final approval and implementation. Included in the procedures is the monitoring of customers accounts and the transactional behaviour following the disbursement. The procedures are evaluated on a regular basis aiming at greater standardization and better measurement and monitoring of credit risk.

The loan approvals are sanctioned only from loan committees, whose authority is determined based on the amount, the type and grade of the customer, the particular product and the collateral being offered. The credit policy of the Company is within the Group policy and the Regulations of the Central Bank of Cyprus.

Important tools that are being used for the loan approval process as well as the credit quality classification of the loan portfolio are the credit grading and scoring systems. The Company has introduced various modern evaluation techniques which are used by the Group. The Company has also developed scoring cards for assessing individual client requests, which have been incorporated to the approval procedures.

The mitigation of credit risk is enhanced through the securing of collateral from customers against their loans.

In addition to the above, the Company monitors continuously loans in default as well as impaired loans and takes all the necessary measures for their minimisation. The recovery procedures are revised frequently aiming on their flexibility and effectiveness to mitigate credit risk.

Additionally, the Company maintains impairment provisions so as to meet losses from bad debts. In the context of this policy, impairment provisions are created at both individual and collective level.

Restructured loans and forbearance

The Group, having recognized the need to develop a framework to facilitate repayment of debts for clients where there may be a weakness in their ability to meet their obligations has developed a restructuring and rescheduling policy on facilities.

Specifically, the restructuring or rescheduling of a loan relate to the amendment of the terms of the facility that may include:

- (a) the temporary reduction in the installment amounts.
- (b) the extension of loan maturities so as to reduce permanently the installment amounts.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

45. RISK MANAGEMENT (cont.)

Credit risk (cont.)

Restructured loans and forbearance (cont.)

- (c) the temporary suspension of installment payments
- (d) limiting the amount for early full repayment.
- (e) the extension of the contractual grace period
- (g) the refinancing of old debts with new loans.

In each case consideration in given to the reasons, the nature and the period for the reduced repayment ability and the new repayment schedule is tailored to the specific issues facing the client. These strategies are offered as restructuring solutions regulating debts in non performing status and proactively as rescheduling solutions to borrowers whose economic situation has changed or is expected to change.

If there is a delay in servicing of restructured or rescheduling debts, then these loans fall into the respective category of loans in arrears. In any case, the Group reviews these loans for impairment when the test criteria for impairment are fulfilled.

At 31.12.2012 the carrying value of restructured loans was €710,7m. with the coverage from impairments or collateral amounting to € 670 m.

The Group is in the process of evaluating the data relating to these loans and is examining ways to enrich the related disclosures.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

45. RISK MANAGEMENT (cont.)

I. LOANS AND ADVANCES BY REPAYMENT DATE

| | Neither past due nor impaired € | Past due but not impaired € | Individually impaired € | Collectively impaired € | Total € | |
|--|--|--------------------------------------|-------------------------------|-------------------------|---------------|--|
| | Loans and adv | ances to indiv | riduals | | | |
| 31.12.2012 | | | | | | |
| Not past due | 1.333.034.716 | - | 1.003.222 | 3.258.630 | 1.337.296.568 | |
| Past due up to 30 days | = | 90.386.534 | 922.824 | = | 91.309.358 | |
| Past due 30 – 60 days | - | 44.443.035 | 1.017.099 | - | 45.460.134 | |
| Past due 60 – 90 days | = | 31.441.257 | 238.716 | = | 31.679.973 | |
| Past due $90 - 180$ days | = | 1.771.390 | 952.822 | 32.283.870 | 35.008.082 | |
| Past due 180 – 270 days | - | 630.022 | 2.656.494 | 27.737.339 | 31.023.855 | |
| Past due 270 – 360 days | - | 1.451.481 | 1.296.287 | 20.393.171 | 23.140.939 | |
| Past due over 360 days | - | 1.197.586 | 4.294.449 | 49.938.885 | 55.430.920 | |
| Legal Action | | 1.037.911 | 29.199.428 | 323.262.087 | 353.499.426 | |
| Total before impairment | | | | | | |
| (A) | 1.333.034.716 | 172.359.216 | 41.581.341 | 456.873.982 | 2.003.849.255 | |
| Loans and advances to companies 31.12.2012 | | | | | | |
| Not past due | 1.186.950.051 | - | 62.645.722 | - | 1.249.595.773 | |
| Past due up to 30 days | - | 106.092.324 | 2.191.563 | 1 | 108.283.888 | |
| Past due 30 – 60 days | - | 251.931.166 | 10.616.950 | - | 262.548.116 | |
| Past due 60 – 90 days | - | 103.779.104 | 20.207.779 | - | 123.986.883 | |
| Past due 90 – 180 days | - | 47.970.376 | 12.236.746 | 2.828.299 | 63.035.421 | |
| Past due 180 – 270 days | - | 20.114.221 | 29.531.350 | 3.601.142 | 53.246.713 | |
| Past due 270 – 360 days | = | 6.406.203 | 22.591.486 | 1.700.400 | 30.698.089 | |
| Past due over 360 days | - | 3.544.526 | 113.041.161 | 9.144.927 | 125.730.614 | |
| Legal action | - | 3.471.461 | 198.538.997 | 7.844.873 | 209.855.331 | |
| Total before impairment (I | B)1.186.950.051 | 543.309.381 | 471.601.754 | 25.119.642 | 2.226.980.828 | |
| Total (A + B) | 2.519.984.767 | 715.668.597 | 513.183.095 | 481.993.624 | 4.230.830.083 | |
| | 2.319.984.707 | /13.006.397 | 313.103.073 | T01.773.02T | 1.230.030.003 | |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

45. RISK MANAGEMENT (cont.)

I. LOANS AND ADVANCES WITH REPAYMENT (cont.)

| | Neither past due nor impaired € | Past due but not impaired € | Individually impaired € | Collectively impaired € | Total € |
|-----------------------------|--|--------------------------------------|-------------------------|-------------------------|---------------|
| | Loans and adv | | | C | C |
| 31.12.2011 | 20000 000 | | | | |
| Not past due | 1.392.447.316 | _ | 5.172.616 | 884.637 | 1.398.504.569 |
| Past due up to 30 days | _ | 246.992.880 | 958.678 | 470.383 | 248.421.941 |
| Past due $30 - 60$ days | - | 226.762.005 | 1.009.856 | 730.387 | 228.502.248 |
| Past due 60 – 90 days | _ | 155.189.929 | 727.181 | 230.228 | 156.147.338 |
| Past due 90 – 180 days | - | 740.346 | 7.092.513 | 74.071.793 | 81.904.652 |
| Past due 180 – 270 days | - | 2.383.701 | 544.734 | 45.160.114 | 48.088.549 |
| Past due 270 – 360 days | - | 2.860.357 | - | 23.977.203 | 26.837.560 |
| Past due over 360 days | _ | 28.944 | 670.461 | 94.921.278 | 95.620.683 |
| Legal action | - | 846.926 | 11.073.821 | 90.481.336 | 102.402.083 |
| Total before impairment (A) | 1.392.447.316 | 635.805.088 | 27.249.860 | 330.927.359 | 2.386.429.623 |
| 31.12.2011 | Loans and advances to companies | | | | |
| Not past due | 1.349.419.603 | _ | 149.411.877 | 285.202 | 1.499.116.682 |
| Past due up to 30 days | - | 77.882.226 | 6.690.493 | - | 84.572.719 |
| Past due $30 - 60$ days | _ | 39.135.331 | 44.135.752 | 157.401 | 83.428.484 |
| Past due 60 – 90 days | _ | 257.012.699 | 47.071.266 | 133.269 | 304.217.234 |
| Past due 90 – 180 days | _ | 15.363.804 | 7.181.935 | 2.563.273 | 25.109.012 |
| Past due 180 – 270 days | _ | 16.559.114 | 42.678.854 | 4.057.292 | 63.295.260 |
| Past due 270 – 360 days | = | 2.668.784 | 14.863.597 | 1.896.682 | 19.429.063 |
| Past due over 360 days | _ | 1.266.471 | 15.027.914 | 3.898.314 | 20.192.699 |
| Legal action | | 2.085.611 | 111.657.523 | 3.705.134 | 117.448.268 |
| Total before impairment (B) | 1.349.419.603 | 411.974.040 | 438.719.211 | 16.696.567 | 2.216.809.421 |
| Total (A + B) | 2.741.866.919 | 1.047.779.128 | 465.969.071 | 347.623.926 | 4.603.239.044 |
| Fair value of collaterals | 2.328.052.962 | 865.820.651 | 323.774.237 | 233.884.818 | 3.751.532.668 |
| | | | | | |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

45. RISK MANAGEMENT (cont.)

II. LOANS AND ADVANCES THAT ARE PAST DUE BUT NOT IMPAIRED

| 31.12.2012 | Housing Loans € | Consumer loans and credit cards € | Loans to companies € | Total € |
|---|-----------------------|-----------------------------------|---------------------------|-----------------------------|
| Past due up to 90 days Past due over 90 days | 135.072.648 | 31.198.177 6.088.390 | 461.802.595 81.506.787 | 628.073.420 87.595.177 |
| Total before impairment | 135.072.648 | 37.286.567 | 543.309.382 | 715.668.597 |
| Fair value of collaterals | 118.200.090 | 24.814.341 | 514.560.084 | 657.574.515 |
| 31.12.2011 | | | | |
| Past due up to 90 days Past due over 90 days | 583.075.708 | 45.869.105 6.860.275 | 374.030.257 37.943.783 | 1.002.975.070 44.804.058 |
| Total before impairment | 583.075.708 | 52.729.380 | 411.974.040 | 1.047.779.128 |
| Fair value of collaterals | 457.041.008 | 33.652.071 | 375.127.572 | 865.820.651 |

347.482.348 347.482.348

THE GROUP OF ALPHA BANK CYPRUS LIMITED

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

45. RISK MANAGEMENT (cont.)

Total collaterals

III. LOANS AND ADVANCES – IMPAIRMENT ON AN INDIVIDUAL BASIS IN RELATION TO COLLATERALS

| | Housing Loans € | Consumer loans € | Credit Cards € | Other € | Totals € |
|--------------------------------------|-----------------------|----------------------------|----------------------|---------------|----------------------------|
| 31.12.2012 | Loans and a | ndvances to indivi | iduals | | |
| 01.12.2012 | | | | | |
| Balances Provision for impairment | - | 41.581.341 (18.566.107) | - - | - | 41.581.341 (18.566.107) |
| Book value | | 23.015.234 | - | - | 23.015.234 |
| Fair value of collaterals | | | | | |
| Cash | _ | 705.416 | _ | _ | 705.416 |
| Residential property | - | 16.206.753 | _ | _ | 16.206.753 |
| Commercial property | _ | 947.433 | _ | - | 947.433 |
| Other real estate | = | 5.815.460 | - | = | 5.815.460 |
| Total collaterals | | 23.675.062 | - | - | 23.675.062 |
| | Loans and a | ndvances to comp | anies | | |
| | | | | | |
| Balances | _ | _ | _ | 471.601.754 | 471.601.754 |
| Provision for impairment | - | - | = | (194.595.846) | (194.595.846) |
| Book value | _ | - | - | 277.005.908 | 277.005.908 |
| Fair value of collaterals | | | | | |
| Cash | _ | _ | _ | 19.017.956 | 19.017.956 |
| Residential property | _ | - | - | 206.090.754 | 206.090.754 |
| Commercial property | - | - | _ | 13.095.348 | 13.095.348 |
| Other real estate | | | - | 109.278.290 | 109.278.290 |
| | | | | | |

67.919.077

- 317.110.870 317.110.870

67.919.077

THE GROUP OF ALPHA BANK CYPRUS LIMITED

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

45. RISK MANAGEMENT (cont.)

Other real estate

Total collaterals

III. LOANS AND ADVANCES - IMPAIRMENT ON AN INDIVIDUAL BASIS IN RELATION TO COLLATERALS (cont.)

| <u> </u> | | | | | |
|---------------------------|-----------------------|------------------------|----------------------|---------------|---------------|
| | Housing Loans € | Consumer loans € | Credit Cards € | Other € | Totals € |
| | Loans and a | dvances to indivi | iduals | | |
| 31.12.2011 | | | | | |
| Balances | - | 27.249.860 | - | - | 27.249.860 |
| Provision for impairment | | (9.811.676) | | - | (9.811.676) |
| Carrying value | | 17.438.184 | - | - | 17.438.184 |
| Fair value of collaterals | | | | | |
| Cash | _ | 1.097.788 | _ | - | 1.097.788 |
| Residential property | _ | 3.785.743 | - | - | 3.785.743 |
| Commercial property | - | 628.765 | - | - | 628.765 |
| Other real estate | | 1.151.071 | - | - | 1.151.071 |
| Total collaterals | | 6.663.367 | - | - | 6.663.367 |
| | Loans and a | ndvances to comp | anies | | |
| | | | | | |
| Balances | - | - | _ | 438.719.211 | 438.719.211 |
| Provision for impairment | | - | - | (132.006.311) | (132.006.311) |
| Carrying value | | - | - | 306.712.900 | 306.712.900 |
| Fair value of collaterals | | | | | |
| Cash | _ | _ | _ | 22.668.777 | 22.668.777 |
| Residential property | _ _ | - - | _ | 212.495.335 | 212.495.335 |
| Commercial property | _ | _ | _ | 14.027.681 | 14.027.681 |
| | | | | | |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

45. RISK MANAGEMENT (cont.)

IV. LOANS AND ADVANCES WITH CREDIT RISK RATING

| Loans | neither | past due | nor | impaired |
|-------|---------|-----------|------|----------|
| Loans | and adv | vances to | indi | viduals |

| | 31.12.2012 € | 31.12.2011 € |
|---------------|-----------------|---------------|
| With no grade | 1.333.034.716 | 1.392.447.316 |

Loans neither past due nor impaired Loans and advances to companies

| € - - 4.600.821 1.631.518 | € - - 2.102.437 63.844.308 |
|---------------------------------------|--|
| | |
| | |
| | |
| | |
| | 63.844.308 |
| 1.631.518 | |
| | 58.217.682 |
| 3.649.334 | 48.232.708 |
| 5.904.491 | 54.815.555 |
| 6.866.286 | 57.986.258 |
| 2.676.867 | 103.695.188 |
| 7.768.567 | 134.072.014 |
| 6.395.996 | 379.608.603 |
| 8.928.769 | 35.240.843 |
| 5.688.916 | 401.269.089 |
| 7.365.024 | 6.984.432 |
| - | - |
| 4.473.462 | 3.350.486 |
| 6.950.051 | 1.349.419.603 |
| 9.984.767 | 2.741.866.919 |
| (| 6.688.916 7.365.024 4.473.462 6.950.051 9.984.767 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

45. RISK MANAGEMENT (cont.)

VI. OTHER CLAIMS

| | Loans and advances with financial institutions € | Investments classified as loans and advances € | Derivatives € | Investments available for sale € | Investments Recognised through profit or loss € | Total € |
|-------------------------------------|--|--|------------------|----------------------------------|---|---------------|
| 31.12.2012 | | | | | | |
| AA- to AA+ | 488.465 | - | - | 57.519.640 | - | 58.008.105 |
| A- to A+ | 13.171.892 | = | - | - 122.024.604 | = | 13.171.892 |
| Below A- | 713.543.114 | = | 5.616.900 | 133.024.604 | = | 852.184.618 |
| With no grade | 13 | - | 145.065 | 1.667.803 | - | 1.812.881 |
| Neither past due nor impaired | 727.203.484 | <u>-</u> | 5.761.965 | 192.212.047 | - | 925.177.496 |
| 31.12.2011 | | | | | | |
| AA- to AA+ | 1.740.521 | = | _ | _ | _ | 1.740.521 |
| A- to A+ | 6.673.337 | = | _ | _ | _ | 6.673.337 |
| Below A- | 571.618.087 | 912.599.057 | 11.606.922 | 83.064.666 | _ | 1.578.888.732 |
| With no grade | 6.428.147 | - | - | 1.667.803 | 15.297.558 | 23.393.508 |
| Neither past due nor impaired | 586.460.092 | 912.599.057 | 11.606.922 | 84.732.469 | 15.297.558 | 1.610.696.098 |

Market risk

Market risk is the risk of loss of the economic value or of income, that arises from the unfavourable impact in the price or volatility that is observed in interest rates, exchange rates, shares, bonds or commodities.

The management policy followed for Market risk as well as the accepted limits are set by the Asset and Liability Committee (ALCO), within which the Treasury Division operates. The Asset and Liability Committee acts within the parameters set by the relevant policies of the Group and in particular according to the Policy manuals and Procedures in areas of market risk and the management of assets and liabilities.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

45. RISK MANAGEMENT (cont.)

VI. OTHER CLAIMS(cont.)

Market risk (cont.)

Interest rate risk (cont.)

Interest rate risk arises from the different readjustment dates in the interest bearing assets and liabilities of the Group. The Group analyses the interest rate gaps for each time period for each currency (interest rate gap analysis) for all the interest bearing elements and uses this analysis for measuring the effects of a change in interest rates in its revenues. The above analysis enables the Group to measure the effects of an interest rate change to its Economic value, as well as the net interest income, enabling the Group to monitor effectively interest rate risk.

| Currency | Case of changes in interests rates (parallel shift in yield curve) | Sensitivity of net interest income (for a period of one year) (€'000) | Impact on equity (€'000) |
|------------------|--|---|-----------------------------|
| ELID | +50 b.p | 1.397 | 600 |
| EUR | -50 b.p | (1.397) | (600) |
| USD | +50 b.p | (87) | (84) |
| USD | -50 b.p | 87 | 84 |
| CHF | +50 b.p | (236) | (1.012) |
| СПГ | -50 b.p | 236 | 1.012 |
| Other Currencies | +50 b.p | (88) | (21) |
| Other Currencies | -50 b.p | 88 | 21 |

Exchange rate risk

Exchange rate risk arises from maintaining an open position in one or more foreign currencies. The Group maintains a small position in foreign currencies which in each case is much lower than the approved limits set by the Central Bank and the Asset and Liability Committee. Due to this, the result on the income of the Group is not materially affected by foreign currency changes and consequently no sensitivity analysis is required in respect to this issue.

Liquidity risk

Liquidity risk arises from the potential difficulty in finding adequate liquid funds to cover the obligations of the Group; that is the replacement of the existing funds as they come due or withdrawn, or to meet customer needs for further advances.

The Group monitors closely the maturity of the assets and liabilities and in particular those with a short-term duration and it takes the necessary measures to minimise liquidity risk while at the same time ensures that the liquidity ratios set by the Central Bank of Cyprus are met

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

45. RISK MANAGEMENT (cont.)

SENSITIVITY ANALYSIS RELATING TO INTEREST RATE RISK ON 31 DECEMBER 2012

| CURRENCY – USD (\$) | Total €000 | Up to 7 days €000 | 8 to 30 days €000 | 1 up to 3 months €000 | 4 up to 6 months €000 | 7 up to 12 months €000 | 1 up to 5 years €000 | More than 5 years €000 | Non- interest bearing position €000 |
|--------------------------------------|---------------|-------------------------|-------------------------|-----------------------------|-----------------------------|------------------------------|----------------------|---------------------------------|---|
| Cash and bank deposits | 414 | _ | _ | _ | _ | _ | _ | _ | 414 |
| Loans and advances to financial | | | | | | | | | |
| institutions | 131.979 | 71.293 | 24.819 | 35.867 | _ | _ | _ | _ | _ |
| Loans and advances to companies | 21.135 | 11.190 | 6.471 | 129 | 1.605 | - | - | - | 1.740 |
| Loans and advances to individuals | 9.787 | 177 | 3.619 | 3.156 | 1.340 | 322 | - | - | 1.173 |
| Derivative financial instruments | 291.766 | 113.688 | 41.097 | 136.981 | - | - | - | - | - |
| | | | | | | | | | |
| TOTAL ASSETS | 455.081 | 196.348 | 76.006 | 176.133 | 2.945 | 322 | - | - | 3.327 |
| | | | | | | | | | |
| Deposits from financial institutions | 16.872 | 557 | 7.745 | 8.570 | - | - | - | - | - |
| Customer deposits | 410.008 | 299.699 | 64.890 | 33.735 | 9.362 | 2.322 | - | - | - |
| Derivative financial instruments | 25.551 | - | 21.146 | 20 | 4.385 | - | - | - | - |
| | | | | | | | | | |
| TOTAL LIABILITIES | 452.431 | 300.256 | 93.781 | 42.325 | 13.747 | 2.322 | - | - | |
| | | (405 00-) | | | (4.0.00-1 | (* 00-) | | | |
| NET POSITION IN USD | 2.650 | (103.908) | (17.775) | 133.808 | (10.802) | (2.000) | - | - | 3.327 |

THE GROUP OF ALPHA BANK CYPRUS LIMITED NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

45. RISK MANAGEMENT (cont.)

SENSITIVITY ANALYSIS RELATING TO INTEREST RATE RISK ON 31 DECEMBER 2012 (cont.)

| CURRENCY – EURO (€) | Total €000 | Up to 7 days €000 | 8 to 30 days €000 | 1 up to 3 months €000 | 4 up to 6 months €000 | 7 up to 12 months €000 | 1 up to 5 years €000 | More than 5 years €000 | Non- interest bearing position €000 |
|--------------------------------------|---------------|-------------------------|-------------------------|-----------------------------|-----------------------------|------------------------------|----------------------------|------------------------|---|
| Cash and bank deposits | 44.645 | 26.760 | - | - | - | - | _ | - | 17.885 |
| Loans and advances to financial | | | | | | | | | |
| institutions | 567.478 | 530.693 | 34.780 | 2.005 | - | - | - | - | - |
| Investments available for sale | 192.212 | - | 37.632 | 12.592 | 3.654 | 11.373 | 124.846 | - | 2.115 |
| Loans and advances to companies | 1.400.602 | 817.389 | 167.656 | 183.059 | 153.437 | 1.089 | - | - | 77.972 |
| Loans and advances to individuals | 688.582 | 461.311 | 113.514 | 40.997 | 12.058 | 1.862 | - | - | 58.840 |
| Derivative financial instruments | 1.576.418 | _ | 590.133 | 307.764 | 678.521 | - | - | - | - |
| TOTAL ASSETS | 4.469.937 | 1.836.153 | 943.715 | 546.417 | 847.670 | 14.324 | 124.846 | - | 156.812 |
| Deposits from financial institutions | 1.478.597 | 771.974 | 699.914 | 3.505 | _ | 3.204 | _ | _ | _ |
| Customers deposits | 2.130.177 | 523.976 | 398.751 | 397.867 | 433.856 | 310.884 | 62.874 | - | 1.969 |
| Bonds | 100.177 | _ | - | 100.177 | - | - | - | - | - |
| Derivative financial instruments | 292.719 | 113.053 | 41.266 | 138.400 | - | - | - | - | - |
| TOTAL LIABILITIES | 4.001.670 | 1.409.003 | 1.139.931 | 639.949 | 433.856 | 314.088 | 62.874 | - | 1.969 |
| NET POSITION IN EURO | 468.267 | 427.150 | (196.216) | (93.532) | 413.814 | (299.764) | 61.972 | - | 154.843 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

45. RISK MANAGEMENT (cont.)

SENSITIVITY ANALYSIS RELATING TO INTEREST RATE RISK ON 31 DECEMBER 2012 (cont.)

| CURRENCY – SWISS FRANCS (CHF) | Total €000 | Up to 7 days €000 | 8 to 30 days €000 | 1 up to 3 months €000 | 4 up to 6 months €000 | 7 up to 12 months €000 | 1 up to 5 years €000 | More than 5 years €000 | Non- interest bearing position €000 |
|--|---------------|-------------------------|-------------------------|-----------------------------|-----------------------------|------------------------------|----------------------|------------------------------------|---|
| Cash and bank deposits Loans and advances to financial | 35 | - | - | - | - | - | - | - | 35 |
| institutions | 2.279 | 2.279 | _ | _ | _ | _ | _ | _ | _ |
| Loans and advances to companies | 546.717 | 95.992 | 211.972 | 133.415 | 46.365 | - | - | - | 58.973 |
| Loans and advances to individuals | 997.738 | 69.870 | 483.491 | 210.803 | 40.564 | 3.727 | - | - | 189.283 |
| TOTAL ASSETS | 1.546.769 | 168.141 | 695.463 | 344.218 | 86.929 | 3.727 | - | | 248.291 |
| Customers deposits | 2.570 | 931 | 1.543 | _ | 83 | 13 | _ | _ | _ |
| Derivative financial instruments | 1.544.897 | - | 567.429 | 306.494 | 670.974 | - | - | - | - |
| TOTAL LIABILITIES | 1.547.467 | 931 | 568.972 | 306.494 | 671.057 | 13 | - | - | |
| NET POSITION IN SWISS FRANCS | (698) | 167.210 | 126.491 | 37.724 | (584.128) | 3.714 | - | - | 248.291 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

45. RISK MANAGEMENT (cont.)

SENSITIVITY ANALYSIS RELATING TO INTEREST RATE RISK ON 31 DECEMBER 2011 (cont.)

| CURRENCY – USD (\$) | Total €000 | Up to 7 days €000 | 8 to 30 days €000 | 1 up to 3 months €000 | 4 up to 6 months €000 | 7 up to 12 months €000 | 1 up to 5 years €000 | More than 5 years €000 | Non-interest bearing position €000 |
|--------------------------------------|---------------|-------------------------|-------------------------|-----------------------------|-----------------------------|------------------------------|----------------------------|---------------------------------|---|
| Cash and bank deposits | 421 | - | - | _ | - | - | - | - | 421 |
| Loans and advances to financial | | | | | | | | | |
| institutions | 108.582 | 93 | 92.999 | 15.490 | - | - | - | - | - |
| Loans and advances to companies | 24.061 | 11.638 | 9.938 | 336 | 1.039 | - | - | - | 1.110 |
| Loans and advances to individuals | 11.191 | 200 | 4.264 | 3.976 | 1.532 | 386 | - | - | 833 |
| Derivative financial instruments | 254.345 | 237.267 | 17.078 | - | - | - | - | - | - |
| TOTAL ASSETS | 398.600 | 249.198 | 124.279 | 19.802 | 2.571 | 386 | - | - | 2.364 |
| Deposits from financial institutions | 4.610 | 4.610 | - | - | - | - | - | _ | - |
| Customer deposits | 376.863 | 206.749 | 70.301 | 59.565 | 33.974 | 6.274 | - | _ | - |
| Derivative financial instruments | 17.078 | - | 17.078 | - | - | - | - | - | - |
| TOTAL LIABILITIES | 398.551 | 211.359 | 87.379 | 59.565 | 33.974 | 6.274 | - | | - |
| NET POSITION IN USD | 49 | 37.839 | 36.900 | (39.763) | (31.403) | (5.888) | - | - | 2.324 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

45. RISK MANAGEMENT (cont.)

SENSITIVITY ANALYSIS RELATING TO INTEREST RATE RISK ON 31 DECEMBER 2011 (cont.)

| CURRENCY – EURO (€) | Total €000 | Up to 7 days €000 | 8 to 30 days €000 | 1 up to 3 months €000 | 4 up to 6 months €000 | 7 up to 12 months €000 | 1 up to 5 years €000 | More than 5 years €000 | Non-interest bearing position €000 |
|--------------------------------------|---------------|-------------------------|-------------------------|-----------------------------|-----------------------|------------------------------|----------------------------|---------------------------------|---|
| Cash and bank deposits | 72.397 | 55.689 | - | - | - | - | - | - | 16.708 |
| Loans and advances to financial | | | | | | | | | |
| institutions | 685.960 | 657.813 | 28.147 | - | - | - | - | - | - |
| Investments classified as loans and | | | | | | | | | |
| advances | 912.599 | - | - | 912.599 | - | - | - | - | - |
| Investments available for sale | 79.845 | 4.999 | 10.858 | - | 45.822 | 245 | 25.846 | - | (7.925) |
| Loans and advances to companies | 1.475.684 | 842.109 | 176.558 | 187.904 | 73.779 | 2.160 | 2.400 | - | 190.774 |
| Loans and advances to individuals | 753.190 | 497.728 | 125.399 | 45.628 | 11.973 | 1.952 | - | - | 70.510 |
| Derivative financial instruments | 2.012.659 | - | 1.305.218 | 504.398 | 133.791 | 4.443 | 11.477 | 53.332 | - |
| TOTAL ASSETS | 5.992.334 | 2.058.338 | 1.646.180 | 1.650.529 | 265.365 | 8.800 | 39.723 | 53.332 | 270.067 |
| | | | | | | | | | |
| Deposits from financial institutions | 2.887.015 | 173.552 | 1.595.391 | 1.094.553 | - | 3.513 | 20.006 | - | - |
| Customers deposits | 2.166.814 | 559.835 | 314.582 | 491.168 | 488.372 | 249.459 | 59.925 | - | 3.473 |
| Bonds | 100.291 | - | - | 100.291 | - | - | - | - | - |
| Derivative financial instruments | 318.706 | 235.000 | 16.559 | - | 2.847 | - | 11.387 | 52.913 | |
| | | | | | | | | | |
| TOTAL LIABILITIES | 5.472.826 | 968.387 | 1.926.532 | 1.686.012 | 491.219 | 252.972 | 91.318 | 52.913 | 3.473 |
| | | | | | | | | | |
| NET POSITION IN EURO | 519.508 | 1.089.951 | (280.352) | (35.483) | (225.854) | (244.172) | (51.595) | 419 | 266.594 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

45. RISK MANAGEMENT (cont.)

SENSITIVITY ANALYSIS RELATING TO INTEREST RATE RISK ON 31 DECEMBER 2011(cont.)

| CURRENCY – SWISS FRANCS (CHF) | Total €000 | Up to 7 days €000 | 8 to 30 days €000 | 1 up to 3 months €000 | 4 up to 6 months €000 | 7 up to 12 months €000 | 1 up to 5 years €000 | More than 5 years €000 | Non- interest bearing position €000 |
|--|---------------|-------------------------|-------------------------|-----------------------------|-----------------------------|------------------------------|----------------------|------------------------------------|---|
| Cash and bank deposits Loans and advances to financial | 63 | - | - | - | - | - | - | - | 63 |
| institutions | 4.495 | 4.495 | - | - | - | - | - | - | - |
| Loans and advances to companies | 571.774 | 127.590 | 212.312 | 131.750 | 53.064 | - | - | - | 47.058 |
| Loans and advances to individuals | 1.360.087 | 93.604 | 706.464 | 247.010 | 49.287 | 4.843 | 89 | 108 | 258.682 |
| TOTAL ASSETS | 1.936.419 | 225.689 | 918.776 | 378.760 | 102.351 | 4.843 | 89 | 108 | 305.803 |
| Customers deposits | 2.546 | 2.480 | 66 | _ | _ | _ | - | _ | - |
| Derivative financial instruments | 1.934.024 | - | 1.292.366 | 505.923 | 131.622 | 4.113 | - | - | - |
| TOTAL LIABILITIES | 1.936.570 | 2.480 | 1.292.432 | 505.923 | 131.622 | 4.113 | | | |
| NET POSITION IN SWISS FRANCS | (151) | 223.209 | (373.656) | (127.163) | (29.271) | 730 | 89 | 108 | 305.803 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

45. RISK MANAGEMENT (cont.)

iv. Liquidity Risk (cont.)

| 2012 | $\begin{array}{c} \text{Without} \\ \text{expiration} \\ \pmb{\epsilon} \end{array}$ | On demand € | Within 3 months € | Between 3 months and 1 year € | More than 1 year € | Total € |
|--|--|----------------|-------------------|--|--------------------------|---------------|
| Assets | | 10.510.005 | 26.560.210 | | | 45 450 51 6 |
| Cash and bank deposits | - | 18.718.297 | 26.760.219 | 90.564 | - | 45.478.516 |
| Loans and advances to financial institutions Loans and advances to customers after | - | 611.278.994 | 115.843.926 | 80.564 | - | 727.203.484 |
| provisions | 760.530.818 | 70.013.071 | 83.836.219 | 307.865.302 | 2.514.709.941 | 3.736.955.351 |
| Investments available for sale | 1.667.803 | 52.434.668 | 20.666.190 | 11.273.685 | 106.169.701 | 192.212.047 |
| Derivative financial instruments | 1.007.005 | 52.454.000 | 20.000.170 | 11.275.005 | 5.761.965 | 5.761.965 |
| Other assets | 11.930.081 | _ | _ | - | - | 11.930.081 |
| · | | | | | | |
| Total assets | 774.128.702 | 752.445.030 | 247.106.554 | 319.219.551 | 2.626.641.607 | 4.719.541.444 |
| Liabilities | | | | | | |
| Bonds | - | - | 491.478 | 1.474.433 | 98.210.800 | 100.176.711 |
| Deposits from financial institutions | - | 202.392.453 | 38.741.934 | 45.302.264 | 1.247.446.280 | 1.533.882.931 |
| Customer deposits | - | 569.819.520 | 889.792.202 | 740.500.030 | 400.560.286 | 2.600.672.038 |
| Derivative financial instruments | - | 2.208.275 | - | - | - | 2.208.275 |
| Other liabilities | 16.842.896 | | | | | 11.842.896 |
| Total liabilities | 16.842.896 | 774.420.248 | 929.025.614 | 787.276.727 | 1.746.217.366 | 4.253.782.851 |
| Items not in economic position | | | | | | |
| Letters of guarantee | _ | 2.593.925 | 25.151.860 | 42.868.366 | 7.582.703 | 78.196.854 |
| Loan limits approved but not used | _ | 26.003.587 | 139.499.994 | 265.032 | - | 165.768.613 |
| | - | 28.597.512 | 164.651.854 | 43.133.398 | 7.582.703 | 243.965.467 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

45. RISK MANAGEMENT (cont.)

iv. Liquidity Risk (cont.)

| | Without expiration | On demand | Within 3 months | Between 3 months and 1 year | More than 1 year | Total |
|--|-----------------------|---------------|-----------------|-----------------------------------|---------------------|-----------------|
| 2011 | . € | ϵ | € | ϵ | ϵ | € |
| Assets | | | | | | |
| Cash and bank deposits | - | 255.204.379 | 55.688.990 | - | - | 310.893.369 |
| Loans and advances to financial institutions | - | 444.507.512 | 141.952.580 | - | - | 586.460.092 |
| Loans and advances to customers after provisions | 593.191.928 | 86.946.450 | 119.405.188 | 420.438.488 | 3.058.317.982 | 4.278.300.036 |
| Investments classified as loans and advances | - | - | 599.057 | - | 912.000.000 | 912.599.057 |
| Receivables from insurance agents | | | | | | |
| and policyholders | - | 11.687.867 | - | - | - | 11.687.867 |
| Reinsurance contracts | - | 4.937.679 | - | - | - | 4.937.679 |
| Investments available for sale | 1.667.803 | 42.333.800 | 21.000.000 | - | 19.730.666 | 84.732.469 |
| Investments at fair value through profit or loss | 2.874.746 | - | - | - | 12.422.812 | 15.297.558 |
| Derivative financial instruments | - | - | - | - | 11.606.922 | 11.606.922 |
| Other assets | 13.807.882 | - | - | - | - | 13.807.882 |
| Total assets | 611.542.359 | 845.617.687 | 338.645.815 | 420.438.488 | 4.014.078.582 | 6.230.322.931 |
| Liabilities | | | | | | |
| Bonds | - | - | - | 277.016 | 95.100.000 | 95.377.016 |
| Derivative financial instruments | - | 17.230.199 | - | - | - | 17.230.199 |
| Deposits from financial institutions | - | 103.437.868 | 187.849.334 | 3.512.772 | 2.635.028.338 | 2.929.828.312 |
| Customer deposits | - | 522.749.355 | 997.799.575 | 807.108.926 | 263.053.140 | 2.590.710.996 |
| Other liabilities | 60.006.525 | - | - | - | 55.227.590 | 115.234.115 |
| Total liabilities | (60.006.525) | (643.417.422) | (1.185.648.909) | (810.898.714) | 3.048.409.068 | (5.748.380.638) |
| Net position | 551.535.834 | 202.200.265 | (847.003.094) | (390.460.226) | 965.669.514 | 481.942.293 |
| Items not in economic position | | | | | | |
| Letters of guarantee | _ | 3.258.020 | 21.648.877 | 48.546.904 | 12.263.053 | 85.716.854 |
| Loan limits approved but not used | _ | 32.177.222 | 167.689.330 | 275.032 | 12.203.033 | 200.141.584 |
| Loan mints approved out not used | | 34.111.444 | 107.007.330 | 213.032 | - | 200.171.304 |
| | _ | 35.435.242 | 189.338.207 | 48.821.936 | 12.263.053 | 285.858.438 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

45. RISK MANAGEMENT (cont.)

RISK MONITORING (cont.)

Operational risk

Operational risk is defined as the risk of direct or indirect losses arising either from internal inadequate procedures and systems, human behaviour, or other external factors, including legal risk.

The Company has implemented the Operational Risk Management Framework as analysed in the Group Policy. The basic pillars of this policy are listed below:

- The organisational structure of managing operational risk
- The collecting and collating of data relating to operational risk events
- The evaluation of the risk and the determination of risk mitigation action

Under the Framework, the Company operates an Operational Risk Management Committee which is overseeing the implementation of the operational risk management policy of the Group and its activities and actions related to the effective management of operational risk.

Within the above framework, a specialised system is being used which is located at the parent company Alpha Bank S.A. It is a system that accepts data on operational risk that will be classified in the relevant banking activity category as well as in the relevant operational risk category outlined in Basel II.

At the same time, the Company in cooperation with the Group, has set-up Key Risk indicators and collects data to this end. These indicators assist in monitoring operational risk.

Under the framework of operational risk management, structured self assessments are conducted by business and infrastructure and support units, with the aim of identifying, recording and assessing the operational risks which could be potentially faced and what courses of action could be adopted so as for these to be mitigated.

REGULATORY COMPLIANCE

The Company operates an independent Regulatory Compliance Division as required by the provisions of the Central Bank of Cyprus directive «framework of Principles of Operation and Criteria of Assessment of Bank's Organisational structure, Internal Governance and Internal Control Systems».

The Compliance Division is administratively independent of other units responsible for risk management, with no executive authority, or with other internal audit duties. The division reports directly to the Managing Director, is supervised by the Group Compliance Head of the parent Bank and reports to the Board of Directors through the Board Audit Committee.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

45. RISK MANAGEMENT (cont.)

REGULATORY COMPLIANCE (cont.)

The aim of the Regulatory Compliance Department is the prevention and effective management of compliance risks, according to the relevant compliance framework (Regulatory Compliance Risk) that may arise from the business activity of the financial institution. This can be achieved through the establishment of adequate policies and processes, and the adoption of recognition control, monitoring mechanism of relevant controls, aiming at the preservation of the integrity and reputation of the Bank.

Through the Compliance officer, as defined in the Central Bank Directive "Directive to Banks for the Prevention of money laundering and financing of terrorism", implements appropriate procedures aiming timely and ongoing compliance of the Bank with the outstanding supervisory framework in relation to the prevention of the financial system being used for money laundering and the financing of terrorism.

INFORMATION SECURITY

The Company has adopted the Information Security Framework of the Group.

The Information Security Framework refers to the administrative, technical and physical measures which ensure the protection of data and information systems of the Group.

The objectives of the Group Information Security Framework are:

- To support the business objectives of the Group, protecting corporate information and integrated information systems.
- Reduce the risk of jeopardizing the confidentiality, integrity and availability of corporate information by establishing principles for both the proper use and for the proper use of Integrated Information Systems.
- To instill the General Principles of Information Security across the Group's staff, while establishing the duties, responsibilities and powers of each officer.
- To ensure the Group's compliance with the regulations, as well as those arising from contracts with third parties.
- To protect the integrity, ethics and public image of the Group.
- To ensure the Group's development and enhance customer loyalty for its products and services, creating in this way a strong competitive advantage.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

46. FAIR VALUE

Fair value represents the amount at which an asset could be exchanged or a liability settled in an arm's length transaction. The fair value of most of the financial assets and liabilities are similar to the amounts disclosed in the statement of financial position.

The fair value of loans and advances to customers is approximately equal to their carrying value as disclosed in the consolidated statement of financial position, net of the provisions for bad and doubtful debts.

The Management is of the opinion that the fair value of the assets and liabilities of the Group that are not stated at their calculated fair value, approximates their carrying value.

47. ECONOMIC ENVIRONMENT

Operating environment of the Company

The Cyprus economy has been adversely affected over the last few years by the international credit crisis and the instability in the financial markets. During 2012 there has been a significant decrease in available liquidity for granting of new loans from Cypriot financial institutions, mainly resulting from the financial instability in relation to the Greek sovereign debt crisis, including the impairment of Greek Government Bonds, and its impact on the Cyprus economy. In addition, following its credit rating downgrades, the ability of the Republic of Cyprus to borrow from international markets has been significantly affected. The Cyprus government entered into negotiations with the European Commission, the European Central Bank and the International Monetary Fund, in order to obtain financial support.

Cyprus and the Eurogroup (together with the International Monetary Fund) reached an agreement on the key elements necessary for a future macroeconomic adjustment programme which includes the provision of financial assistance to the Republic of Cyprus of up to &proxepsilon10 billion. The programme aims to address the exceptional economic challenges that Cyprus is facing and to restore the viability of the financial sector, with the view of restoring sustainable economic growth and sound public finances over the coming years. The Eurogroup decision on Cyprus includes plans for the restructuring of the financial sector and safeguards deposits below &proxepsilon100.000 in accordance with EU legislation.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

47. ECONOMIC ENVIRONMENT (cont.)

Operating environment of the company (cont.)

The Company is not subject to any reorganisation or restructuring measures of its operations.

The Cypriot authorities have reaffirmed their commitment to step up efforts in the areas of fiscal consolidation, structural reforms and privatization. The Eurogroup requested the Cypriot authorities and the European Commission, in cooperation with the European Central Bank and the International Monetary Fund, to finalize the Memorandum of Understanding within April 2013, which will then be followed by the formal approval of the Board of Directors of the European Stability Mechanism as well as by the ratification by Eurozone member states through national parliamentary (or equivalent) approvals.

On 22 March 2013 the House of Representatives voted legislation relating to capital controls affecting transactions executed through banking institutions operating in Cyprus. The extent and duration of the capital controls is decided by the Minister of Finance and the Governor of the Central Bank of Cyprus and were enforced on 28 March 2013. The Company's management is monitoring the developments in relation to these capital controls and is assessing the implications on the Company's operations.

The Board believes that capital needs are manageable and can be covered by the operating business plan. As a result of the above consolidated financial statements have been prepared on a going concern basis.

The uncertain economic conditions in Cyprus, the unavailability of financing, the loss and/or blockage of funds, together with the current instability of the banking system and the anticipated overall future economic recession, could affect:

- (1) the Company's ability to obtain new borrowings or refinance existing borrowings at terms and conditions similar to those applied to earlier transactions,
- (2) the ability of the Company 's debtors to repay the amounts due to the Company,
- (3) the ability of the Company to generate sufficient turnover and offer services to customers, and
- (4) the cash flow forecasts of the Company and the assessment of impairment of other financial and non financial assets.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

47. ECONOMIC ENVIRONMENT (cont.)

Operating environment of the Company (cont.)

Group's management has assessed:

- (1) whether any impairment allowances are deemed necessary for the Company's financial assets carried at amortized cost by considering the economic situation and outlook at the end of the reporting period. Impairment of trade receivables is determined using the "incurred loss" model required by International Accounting Standard 39. These standards require recognition of impairment losses for receivables that arose from past events and prohibit recognition of impairment losses that could arise from future events, no matter how likely those future events are.
- (2) the Group's ability to continue as a going concern.

Group's management is unable to predict all developments which could have an impact on the Cyprus economy and consequently what effect, if any, could have on future financial performance, cash flows and financial position of the Group.

Group's management believes that is taking all the necessary measures to maintain the viability of the Company and expand its work in the current business and economic environment.

48. CAPITAL ADEQUACY

Capital protects from unpredictable/unexpected losses since the predicted or expected losses are covered by provisions e.g. impairment for bad and doubtful debts. To provide cover for unexpected losses, the supervisory authorities require the maintenance of adequate capital, by defining what constitutes a capital adequacy ratio (CAR), the method of calculation and the amount of the minimum CAR to be maintained by Banks.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

48. CAPITAL ADEQUACY

The capital base of the Company for regulatory purposes is as required by the Directive is analyzed below:

| • | 31.12.2012 | 31.12.2011 |
|---|--------------|------------|
| | € | € |
| Equity | | |
| Tier 1 capital | | |
| Share capital | 118.575 | 118.575 |
| Share premium | 15.335 | 15.335 |
| Retained earnings | 368.881 | 394.876 |
| Difference from conversion of share capital | 600 | 600 |
| | 503.391 | 529.386 |
| | | |
| Less: Intangible assets | (936) | (469) |
| Less: 50% interest participation in insurance companies | - | (8.172) |
| Less: revaluation reserve of available for sale | | |
| investments | _ | (9.553) |
| Total Tier 1 capital | 502.455 | 511.192 |
| | | |
| Supplementary capital | | |
| Subordinated loan | 100.000 | 100.000 |
| Less: 50% interest participation in insurance companies | - | (8.172) |
| Investment revaluation reserve | 1.933 | |
| Total additional Tier 1 capital | 101.933 | 91.828 |
| | | |
| Total basic and ancillary own funds | 604.388 | 603.020 |
| | | |

For the calculation of capital under Pillar I of the Second Agreement of the Basel Committee (Basel II) the Company is using the software system «SUNGARD» which is installed in the parent company Alpha Bank S.A.

During 2012, the Company has undertaken an "internal procedure for assessing capital adequacy (ICAAP)» and has prepared a report in accordance with instructions of the Central Bank of Cyprus and the Pillar II of the second agreement of the Basel Committee (Basel II) .

During the year 2012, the Company was in full compliance with the regulations of the Central Bank of Cyprus, and maintains adequate capital in the opinion of its management in line with the nature, scale and complexity of its business and the risks it undertakes.

Following the request of Cyprus for financial support from the International Monetary Fund, the European Commission and the European Central Bank, Alpha Bank Cyprus Limited has been included in the banks participating in an independent diagnostic testing, which was part of the evaluation of the Banking Sector of the country.

The audit, which was awarded to the company PIMCO Europe Limited in collaboration with the auditing firm Deloitte, aimed, amongst others, in determining the capital needs

THE GROUP OF ALPHA BANK CYPRUS LIMITED NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

48. CAPITAL ADEQUACY (cont.)

of each bank based on a basic and an adverse macroeconomic scenario for the next three years.

The results of this review have been brought to the attention of the Steering Committee, composed of representatives of the Cypriot Authorities and International Organizations involved in the program of financial assistance to Cyprus. With the completion of the process the results have been published on the website of the Central Bank of Cyprus.

The Company believes that the capital needs set out in the above report of a surplus of \notin 92m. under the baseline scenario and a deficit of \notin 149m. under the adverse scenario is manageable and can be covered through the business plan.

49. SEGMENTAL INFORMATION

The Group's operations are divided into two functional areas: in banking and financial services and insurance services. Banking and financial services include the provision of short, medium and long term loans, guarantees and other credit facilities. Insurance services include the provision of insurance services in life and general insurance.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

49. SEGMENTAL INFORMATION (cont.)

| Analysis by operating Segment | Gross Income € | (Loss)/profit Before taxation € | property, plant and equipment € | Amortisation of Intangible assets € | Total liabilities € | equity € | Total assets € |
|---|--------------------------|----------------------------------|--|-------------------------------------|-----------------------------|---------------------------------|-----------------------------|
| 31.12.2012 | | | | | | | |
| Banking and financial services Insurance services | 269.709.026 2.607.331 | (39.723.913) <u>9.343.791</u> | 2.205.950 89.017 | 315.123 32.152 | 4.253.782.851 | 504.774.955 | 4.758.557.806 |
| Total | <u>272.316.357</u> | (30.380.122) | <u>2.294.967</u> | 347.275 | 4.253.782.851 | 504.774.955 | <u>4.758.557.806</u> |
| 31.12.2011 | | | | | | | |
| Banking and financial services Insurance services | 335.610.948 2.394.560 | 5.966.688 792.096 | 2.552.058 | 241.485 35.009 | 5.697.048.596 51.332.042 | 520.094.435 <u>7.600.026</u> | 6.217.143.031 58.932.068 |
| Total | 338.005.508 | 6.758.784 | <u>2.628.183</u> | 276.494 | 5.748.380.638 | 527.694.461 | 6.276.075.099 |

The gross income from the above segments, the profit before tax and assets are allocated between the banking, financial and insurance services. All activities carried out in Cyprus.

At 31 December 2012, the subsidiary company Alpha Insurance Limited has been sold and therefore disposed its insurance activities. Income from insurance activities is included in profit from discontinued operations and is presented in note 14 of the consolidated financial statements.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

50. RELATED PARTY TRANSACTIONS

(i) Transactions with members of the Board of Directors and Management

Connected persons include spouses, minor children and companies in which the Director or Manager holds directly or indirectly, at least 20% of the voting rights in a General Meeting. All transactions with members of the Board of Directors and their connected persons are taking place under normal trading terms. Credit facilities granted to key management are under the same terms as those applicable to the rest of the Company's staff.

Loan balances and other advances to Members of the Board of Directors and connected persons:

| | Number of Directors | Total €000 |
|---|---------------------|---------------|
| Less than 1% of the net assets of the Company, per Director | 1 | 19 |
| | 2012 € | 2011 € |
| Non-executive Directors | | |
| Fees as members of the Board | 55.000 | <u>55.000</u> |
| Executive Directors Salaries and benefits | <u>534.734</u> | 865.655 |

(ii) Transactions with the parent company

During the year, the parent company Alpha Bank S.A. has granted bank guarantees totalling €328.881.539 (2011: €354.895.566) in relation to loans and advances granted to specific clients.

(iii) Income/expenses with parent company

| | From 1 January until | | |
|--|----------------------|-------------------|--|
| | 31.12.2012 | 31.12.2011 | |
| | € | € | |
| Income | | | |
| Interest on deposit accounts | 4.556.484 | 20.950.654 | |
| Interest on derivative financial instruments | 6.287.380 | 14.647.765 | |
| Profit from revaluation of derivatives held for risk | | | |
| management | 1.072.611 | | |
| | | | |
| | <u>11.916.475</u> | <u>35.598.419</u> | |
| | | | |
| Expenses | | | |
| Interest on deposit accounts | 16.640.575 | 36.009.712 | |
| Interest on bonds | 522.857 | 637.786 | |
| | | | |
| | <u>17.163.432</u> | <u>36.647.498</u> | |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

50. RELATED PARTY TRANSACTIONS (cont.)

(iv) Balances with parent company

| Assets | 31.12.2012 € | 31.12.2011 € |
|---|--------------------------|---------------------------|
| Balances with group companies Derivatives | 696.600.336 5.616.900 | 565.621.486 11.606.922 |
| | 702.217.236 | 577.228.408 |
| Liabilities | | |
| Deposits from group companies | 1.432.912.364 | 2.691.530.336 |
| Derivatives | 2.208.274 | 12.766.104 |
| Bonds | 20.204.200 | 20.204.200 |
| Interest payable on bonds | 35.703 | 58.853 |
| | 1.455.360.541 | 2.724.559.493 |
| (v) Balances with group companies of Alpha Bank S.A. | | |
| | 31.12.2012 € | 31.12.2011 € |
| A4. | C | e |
| Assets | 221.071 | 26.700 |
| Balances with group companies Investments classified as loans and receivables | 221.861 | 26.790 |
| investments classified as loans and receivables | - _ | 912.599.057 |
| | 221.861 | 912.625.847 |
| Liabilities | | |
| Deposits from group companies | 16.535.496 | 3.500.042 |
| Bonds | 4.900.000 | - |
| Interest payable on bonds | 8.659 | - |
| Other payables | 4.064.627 | |
| | 25.508.782 | 3.500.042 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

50. RELATED PARTY TRANSACTIONS (cont.)

(vi) Income/expenses with Alpha Bank group companies

| | From 1 January to | | |
|--|-------------------|------------|--|
| | 31.12.2012 | 31.12.2011 | |
| | € | € | |
| Income | | | |
| Gain on sale of investment in subsidiary company | 12.307.034 | - | |
| Interest income | 3.207.220 | - | |
| Commissions receivable | 617.785 | 507.396 | |
| | 16.132.039 | 507.396 | |
| Expenses | | | |
| Interests on Investments classified as loans and receivables | 9.410.319 | 15.902.443 | |
| Interests payable | 592.583 | 474.738 | |
| Interests payable on bonds | 126.805 | 154.678 | |
| Other expenses | 150.468 | 37.966 | |
| | 10.280.175 | 16.569.825 | |

51. DIRECTORS' INTEREST IN THE SHARE CAPITAL OF THE COMPANY

The members of the Board of Directors, their spouses and their children do not have an interest directly or indirectly in the share capital of the Company pursuant to Article 60 (4) of the Securities and Stock Exchange Law on 31 December 2012.

During the period between 31 December 2012 and 30 days before the date of the notice convening the Annual General Meeting, there was no variation in the above percentages.

52. OWNERS WITH MORE THAN 5% OF THE SHARE CAPITAL

On 31 December 2012 the percentage of shares held by ownership, directly or indirectly, more than 5% of the issued share capital of the Company was as follows:

 $\begin{array}{c} 31 \text{ December 2012} \\ \text{\%} \\ \text{Alpha Bank S.A.} \\ 100 \end{array}$

During the period between 31 December 2011 and 30 days before the date of the notice convening the Annual General Meeting, there was no variation in the above percentages.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2012

53. EVENTS AFTER THE REPORTING PERIOD

Current developments in the economic environment of Cyprus are referred to in note 47 of the consolidated financial statements.

There were no other significant events after the reporting period that affect the consolidated financial statements at 31 December 2012, except from the following:

- On 16 October 2012, Alpha Bank S.A. signed with Credit Agricole S.A. an agreement to acquire all shares of Emporiki Bank S.A. Upon receipt of the relevant regulatory approvals, the entire share capital of Emporiki transferred from Crédit Agricole to Alpha Bank S.A. on 1st February 2013. As a result, the Group companies of Alpha Bank S.A. includes Emporiki Bank-Cyprus Limited.
- The consolidated financial statements were approved for issue by the Board of Directors on 26 April 2013.